



Indian School of Business, (ISB) Hyderabad - Admissions, Eligibility

ISB Introduction

The Indian School of Business (ISB) is a private business school founded in 2001 by two senior executives of McKinsey & Company, Rajat Gupta and Anil Kumar. ISB is the first business school in India to be accredited by the Association to Advance Collegiate Schools of Business (AACSB). However, ISB is not accredited by the Indian statutory body, the All India Council for Technical Education (AICTE) as ISB has chosen not to apply for its accreditation. ISB has been ranked 33rd in the world in the 2015 Financial Times Global MBA Rankings. ISB offers the following programs:

- **Post Graduate Programme in Management (PGP)**
An incisive one-year programme designed for mid-career professionals.
- **Post Graduate Programme In Management for Senior Executives (PGPMAX)**
Targeted at high-calibre senior executives and business owners, with 10 to 25 years of work experience involving extensive managerial responsibility.
- **Post Graduate Programme for Working Professionals (PGPpro)**
A weekend residential MBA programme designed for mid-career working executives
- **Management Programme for Family Business (MFAB)**
A comprehensive general management programme designed for young business leaders of family businesses who intend to manage their business.
- **Fellow Programme in Management (FPM)**
Designed for individuals who have a passion for research and learning and are keen to pursue an academic career.
- **Executive Fellow Programme in Management (FPM)**
3-year Doctoral level programme designed for working executives
- **Executive Education Programmes**
Programmes for working professionals that are designed to provide timely learning interventions that help them progress in their careers.
- **Advanced Management Programmes**

Getting into ISB Hyderabad

ISB Results Accepted

For PGP

- GMAT (TOEFL / IELTS / PTE score required only if the language of instruction at undergraduate study level was not English)

For PGPpro

- Application Based

For PGPMAX

- Application Based

For FPM

- GMAT / GRE / CAT / GATE / JRF (TOEFL score report, for applicants whose language of instruction at the undergraduate level is not English)

For EFPM

- Application based

For MFAB

- Business Aptitude Test (BAT)

ISB Eligibility

Eligibility for PGP

- The candidate must hold a bachelor's degree or equivalent in any discipline
- The candidate must have at least 24 months of full-time post-qualification work experience as of March 31 of that year.
- Valid GMAT/GRE score
- GMAT (TOEFL / IELTS / PTE score required only if the language of instruction at undergraduate study level was not English)

Eligibility for PGPpro

- The candidate should have a bachelor's degree or an equivalent qualification in any discipline. An equivalent qualification will be determined by the Admission Committee of the programme and will include the likes of CA, ICWA, etc.
- The candidate should possess a minimum of 5+ years of full-time work experience.

Eligibility for PGPMAX

- The candidate should have a bachelor's degree or an equivalent qualification in any discipline. An equivalent qualification will be determined by the Admission Committee of the programme and will include the likes of CA, ICWA, etc.
- The candidate should possess a minimum of 10 years of full-time work experience as on date of submitting the application (desired experience is closer to 15 or more years).

Eligibility for FPM

- Candidates must hold a university degree from an accredited academic institution. Applicants typically should have an undergraduate/postgraduate degree in areas such as business, economics, engineering, computer sciences, mathematics, physics or the arts.

Eligibility for EFPM

- Candidates must hold a university degree from an accredited academic institution. Applicants typically should have an undergraduate/postgraduate degree in areas such as business, economics, engineering, computer sciences, mathematics, physics or the arts. An MBA or business-focused master's degree is a plus but not mandatory.
- Exceptional verbal communication and written skills
- 8+ years of professional working experience
- Interest in research or connecting theory to practice

Eligibility for PGP MFAB

- Bachelors' Degree or an equivalent qualification (like CA, etc.) Applicants should have completed graduation during submission of the application.
- Now work experience is mandatory. However, ISB believes that an experience of 2-3 years will be valuable to the candidate.

ISB Admission Procedure

• For PGP

There are 2 stages that a candidate goes through before getting selected for MBA Programme.

1. Candidates are required to appear for the GMAT/GRE exam. Candidates are shortlisted based on their performance in the exam.
2. The shortlisted candidates are called for a round of Personal Interview. Based on their performance in the interview the selected candidates are offered a seat at ISB.



• For PGPpro

1. Applications are invited based on which a candidate is shortlisted.
2. Shortlisted candidates will be called for a round of Personal Interview. Interviews will be held in person whenever possible and may be conducted via teleconference or video conference facilities in some cases.

• For PGPMAX

1. Applications are invited based on which a candidate is shortlisted.
2. Shortlisted candidates will be called for a round of Personal Interview. Interviews will be held in person whenever possible and may be conducted via teleconference or video conference facilities in some cases.



• For FPM

1. Applications are invited from the interested candidates. The Admissions Committee reviews these applications in the month of March.
2. The candidates are admitted to the FPM program based on the application itself. Though, some candidates may be called for an interview in order to get more clarity about their application.



- **For MFAB**

1. Applications are invited based on which a candidate is shortlisted.
2. The shortlisted candidates are called for a round of Personal Interview. Based on their performance in the interview and the BAT exam the selected candidates are offered a seat at ISB.



ISB Eligibility and Selection Criteria For PGP

There are no cutoff marks for either the academic credentials or the GMAT score for selection in PGP at ISB. The admissions committee holistically evaluates the candidates based on the parameters specified below.

- **Leadership Potential**

The candidate's leadership potential in a professional setting is gauged based on the impact the candidate has made in their professional and academic life. This facet is evaluated on the basis of the initiatives that the candidate has taken in his academic and professional life and his career growth.

- **Diversity**

Diversity of various forms like work experience, educational background, nationality etc. are encouraged in the PGP programme.

- **Academic Credentials**

Candidate's past academic performance and the GMAT score is taken in consideration to understand the candidate's potential to excel and outperform in a rigorous environment. However, as mentioned above no "cut off" criteria is applied to either the academic credentials or the GMAT score. The average GMAT score of the class of 2014 was 710.

More Info at: www.isb.edu/pgp/admissions/selection-criteria

ISB Fees

The most recently revised fees of ISB Hyderabad is tabulated below (as on May'15)

Program	Fees
PGP	Rs. 36 lakhs
PGPpro	Rs 30.41 lakhs
PGPMAX	Rs. 40.23 lakhs
PGPMFAB	Rs. 39.60 lakhs

FPM students are offered living expenses in the form of monthly stipend of Rs. 40,000 per month.

Inside ISB Hyderabad

ISB Diversity

The following data of the PGP batch portrays the diversity at ISB.

Gender Diversity

The following graph depicts the gender diversity of the 2015-16 batches at both the ISB campuses.

Hyderabad

- MALE: 62%
- FEMALE :38%

Mohali

- MALE: 61
- FEMALE :39

Overall

- MALE: 61
- FEMALE :39

Academic Background Diversity

	Hyderabad	Mohali	Overall
Engineers	67%	68%	68%
Non-Engineers	33%	32%	32%

Work Experience Based Diversity

Students with work experience ranging from 2 – 20 years are a part of the 2019-20 PGP batch of ISB. The average work experience is 4.3 years at both the campuses.

ISB Final Placements

The batch of 2013-14 comprised of 766 students across Hyderabad and Mohali. The 2014 placements saw an 8% increase in the total number of offers. The average age of the batch was 27 years.

Final Placements	2019
Total No. of Students Participating	884
Total No. of Companies	350
Total No. of Offers	884
80% Mean Salary	19.54LPA
80% Median Salary	17.00 LPA

The following is the function-wise breakup of the placements.

Function wise final placements:

Function	Percentage of candidates selected
Analytics	9
Consulting	20
Engineering	8
Finance	11
General Management/Strategy planning	10
Operations	8
others	5
Product development	7
Product management	5
Research and development	3
Sales and marketing	13
technology	1

More info at : **ISB Placement 2019**

Notable ISB Alumni

- **Ravinder Singh** Author
- **Shriprakash R Pandey** Chairman and Managing Director of Commtel Networks
- **Viren Wilfred Rasquinha** Former Captain, National Field Hockey Team of India

For more info, please visit www.isb.edu