

Indian Institute of Foreign Trade, (IIFT) Delhi

Admissions, Eligibility

IIFT Introduction

The Indian Institute of Foreign Trade (IIFT) is an autonomous institute established by the Government of India (Ministry of Commerce and Industry) in 1963. It has institutes at three locations - Delhi, Kolkata and Kakinada. Its flagship program is the Master of Business Administration in International Business (MBA-IB) making IIFT the only institute among the top 10 B-schools of India to offer such a program. As of 2020. The highest placement offer made to a candidate for the academic batch of 2018–20 is a whopping 75 lakhs per annum and the number of PPOs (preplacement offers) have been on an annual rise. IIFT has proved its mettle in the domain of foreign trade and management by prestigious trading companies hiring IIFT alumni for respectable managerial positions across the globe.

Programmes offered

- **MBA in International Business (MBA-IB)**
 - Two-year MBA (International Business) - Full Time
 - Three-year MBA (International Business) - Weekend
- **Executive Programmes**
 - Executive Post Graduate Diploma in International Business (EPGDIB)
 - Executive Post Graduate Diploma in Industrial Marketing (EPGDIM)
 - Executive Post Graduate Diploma in Capital and Financial Markets (EPGDCFM)
- **MA in Economics**
 - A two-year full-time residential master's programme with specialization in Trade and Finance
- **Doctoral Programme**
 - Full time / part time Doctoral Programme
- **Certificate programmes**
 - Certificate Programme in import/Export Management (CPEM).
 - Certificate Programme in Capital and Financial Markets (CPCFM).
 - Certificate Programme in Global Trade, Logistics and Operations (CPGTLO).
- **Online Programmes**
 - Certificate Programme in import/Export Management (Hybrid)
 - PG Certificate in International Business and Finance
 - Executive Development Program in Strategies for International Business
 - Executive Development Program in Global Supply Chain Management

Getting into IIFT

IIFT Results Accepted

For MBA - IB Programme

- Domestic Candidates (in India) - IIFT Exam
- International Candidates (outside India) - GMAT

For Executive Programmes - Written Entrance Examination

For Doctoral Programme - Written Entrance Examination

IIFT Eligibility

Eligibility for MBA-IB (full time)

- The candidate must have a recognized bachelor's degree of minimum 3 years' duration in any discipline.
- Candidates appearing for the final year bachelor's degree / equivalent qualification examination and those who have completed the degree requirements and are awaiting results can also apply.
- No age limits to apply for the program.

Eligibility for MBA-IB (weekend programme)

- Graduation from a UGC/AICTE recognized college or university with a minimum of 36 months of managerial work experience as on 30th June 2020.
- Candidate must provide Company sponsorship or No Objection Certificate from the employer.
- There is no age limit to apply for the programme

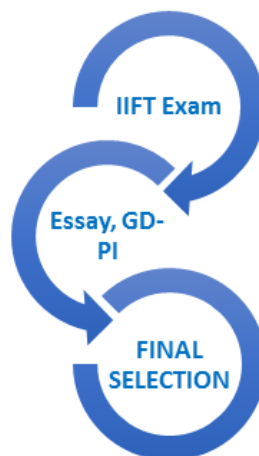
Eligibility for Executive Courses

- Candidate must have a Post-Graduate Degree/Engineering Degree OR equivalent with at least 50% from any recognized University or Institution and managerial work experience of not less than three years
- Candidate must have passed Graduation or equivalent degree from any recognized University or Institution with at least 50% and must have managerial work experience of not less than FIVE years.
- Only the work experience as on 31st July of the year when the program is advertised is considered.
- Candidate must provide Company sponsorship or No Objection Certificate from the employer.
- A fair number of seats will be reserved for SC/ST/OBC (non-creamy layer)/PWD candidates as per central govt. Rules.
- There is no age limit to apply for the programme

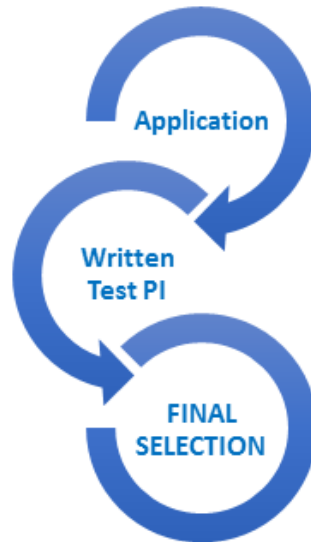
IIFT Admission Procedure

For MBA-IB (Full time)

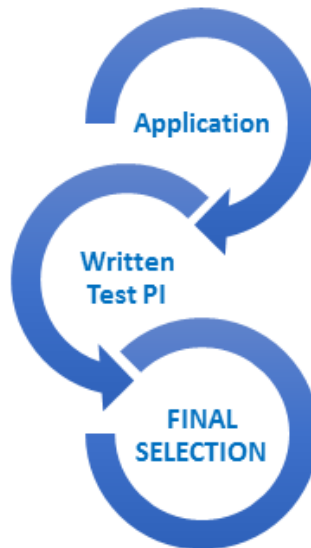
- Candidates are required to appear for a test organized by IIFT (or GMAT in case of foreign candidates).
- Based on the performance in the test, candidates are called for Essay Writing, Group Discussion and Personal Interview. Candidates are finally shortlisted for a seat at IIFT based on their GDPI performance.



- For MBA IB (Weekends)
 1. Candidates need to submit their application online adhering to the eligibility criteria mentioned above
 2. Based on the application, candidates are called for Written Examination, Group Discussion and Personal Interview. Candidates are finally shortlisted for a seat at IIFT based on their GDPI performance.



- For Executive Courses
 1. Applications are invited and based on the application a candidate is shortlisted.
 2. Shortlisted candidates will be called for a Group Discussion, Essay Writing followed by a Personal Interview.



IIFT Fees

The most recently revised fees of IIFT Delhi is tabulated below (for 2020 batch)

| Course | Fees (Approx) | | |
|-----------------------------|---------------|----------------|-------------------------|
| MBA-IB Full-Time | General/OBC | SC/ST/PH | International Candidate |
| | Rs. 7.60 LPA | Rs. 3.50 LPA | USD 27,500 p.a. |
| MBA-IB Weekend | Rs. 7.50 LPA | Rs. 3.75 LPA | USD 25,000 |
| Executive Programmes | General/OBC | SC/ST/PH | |
| | Rs. 3.5 lakhs | Rs. 1.75 lakhs | |

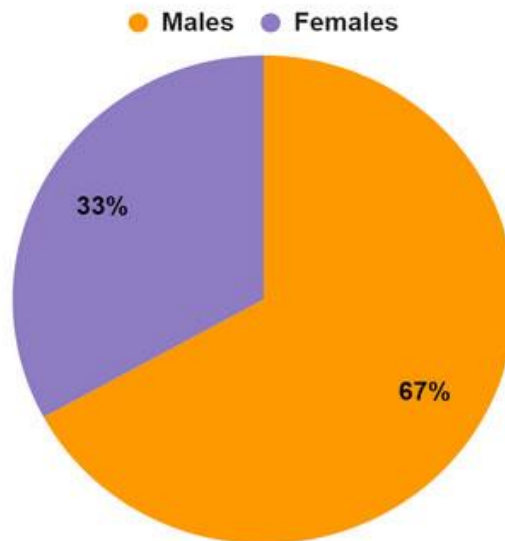
Inside IIFT

IIFT DIVERSITY

The following data of the 2016-18 batch portrays the diversity at IIFT.

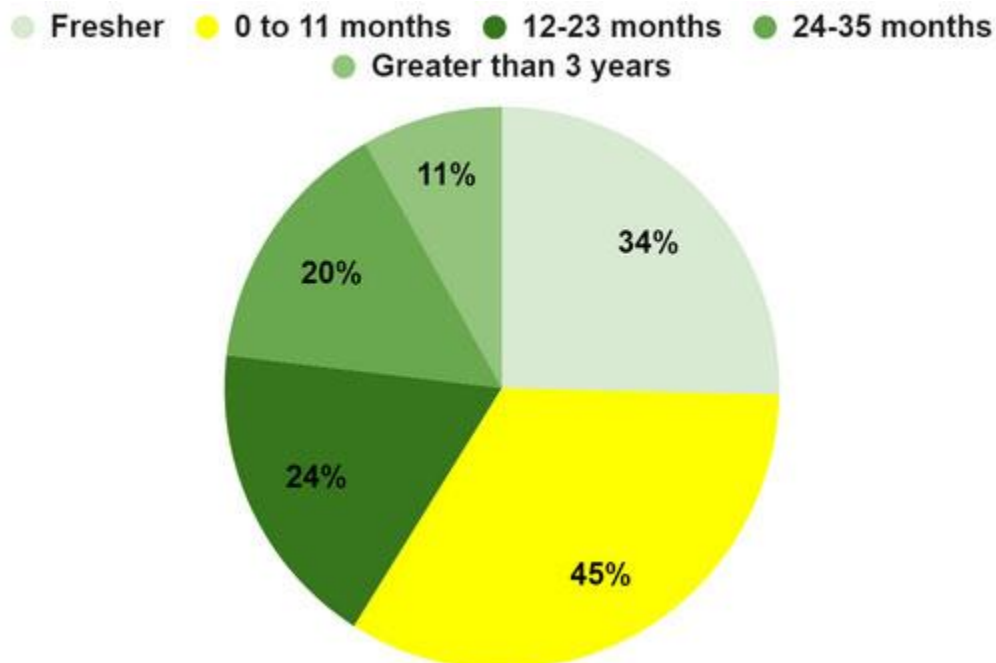
Gender Diversity

IIFT saw an increase in the number of females as the gender diversity rose to 33% females in the 2018-20 batch.



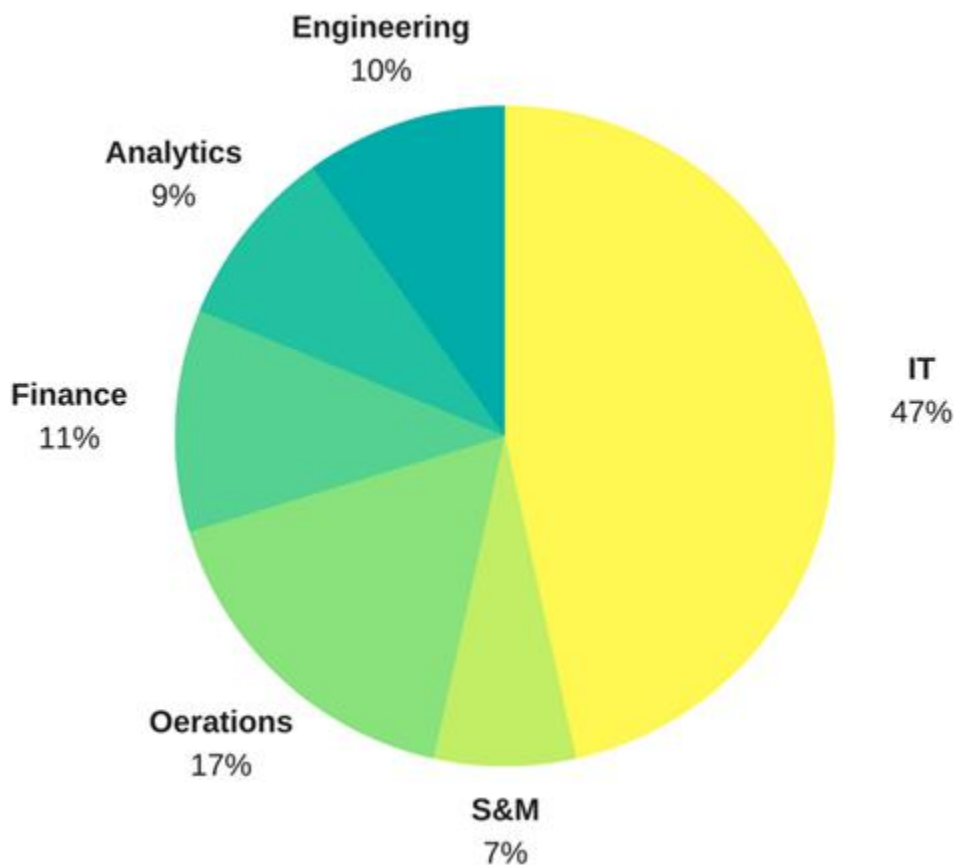
Work Experience Diversity

The 2018-20 batch of IIFT had a good mix of freshers and experienced professionals. The following graphic depicts the diversity.



Work Experience Domain Diversity

IIFT has students who have worked in diverse domains at various levels of hierarchy.



IIFT Final Placements

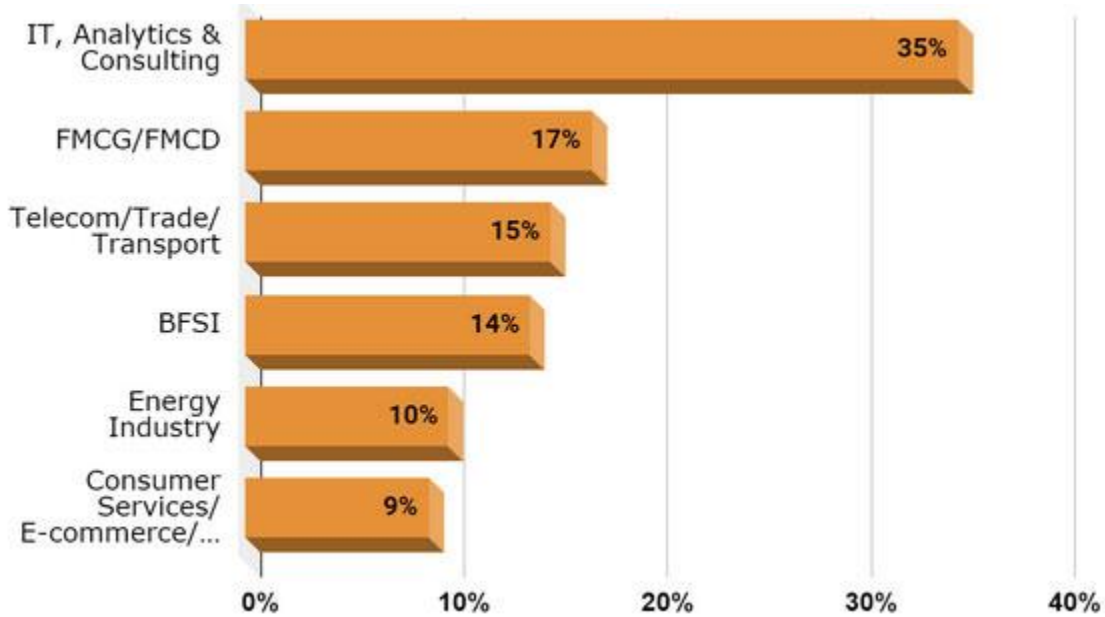
Placements of the 2020 batch witnessed a good number of foreign offers from various companies based out of US, Singapore, Middle East, Nigeria and Australia. The placements also saw a steep increase in the number of offers from the e-commerce companies. The following are the highlights of the placements.

Jobs from diverse domains are offered at IIFT. The following is the domain-wise breakup of the placements.

2020 batch at a glance

| | |
|--|------------------|
| Total No. of Students Participating | 321 |
| Total No. of Companies | 107 |
| No. of PPOs/PPIs | 93 |
| Average Overall CTC | 20.48 LPA |
| Avg (top 100 students) | 29 LPA |
| Highest Domestic CTC | 46.45 LPA |
| Highest International offer | 75 LPA |

Sector-wise Breakup of Final Placements 2020



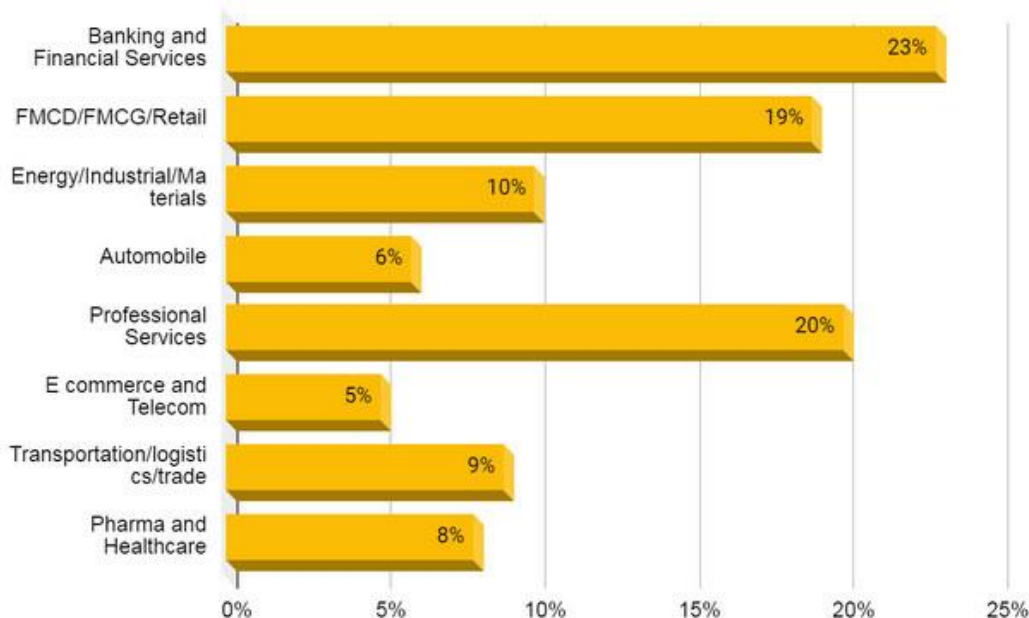
IIFT Summer Placements

The summer placements for the batch of 2015-2017 was successfully completed. This year IIFT witnessed its largest ever batch getting placed in record time with multiple international internships offers.

Last 2 years at a glance

| | 2019 - 2021 Batch | 2018 - 2020 Batch |
|------------------------------------|-------------------|-------------------|
| Batch Strength | 334 | 258 |
| No. Participating Companies | 103 | 94 |
| Average Stipend | Rs. 1,74,000 | Rs. 1,40,000 |
| Highest Stipend | Rs. 3,20,000 | Rs. 3,20,000 |

Domain-Wise Sumer Placement for 2019-21



Number of Seats through IIFT 2021

The number of seats that students will vie for through IIFT 2021 will remain consistent with last year. The major campuses of Delhi and Kolkata will account for 258 and 253 seats respectively which is the same as last year.

The Kakinada campus is also expected to begin admissions this year subject to approvals from UGC which is likely to offer an additional option to aspirants.

Notable IIFT Alumni

- Manu Sawhney
- Executive Director, Manchester United
- Rashesh Shah
- Founder Edelweiss Capital
- S.K. Roongta
- Managing Director, Vedanta Aluminium
- Arvind Jadhav
- Ex CMD Air India
- Sanjay Singh
- Managing Director, Yamaha Motors
- Siraj S. Chaudhry
- Chairman, Cargill India
- Sanjeev Asthana
- CEO, Reliance Agro
- Govind Ambady
- CEO, Louis Dreyfus Commodities