



Shailesh J. Mehta School of Management, (SJMSOM) Mumbai - Admissions, Eligibility

SJMSOM Introduction

Shailesh J. Mehta School of Management (SJMSOM), established in 1995, is a part of the prestigious Indian Institute of Technology, Bombay. In honour of Dr. Shailesh J. Mehta, the school was renamed to Shailesh J. Mehta School of Management in the year 2000. SJMSOM offers the following programmes in management:

1. Master of Management Programme (M.Mgmt)

- SJMSOM's two year flagship programme in management

2. Executive MBA Programme

- A joint-venture executive MBA programme, in partnership with Washington University, (USA)

3. Doctoral Programmes

- Ph.D programme in management

Getting into SJMSOM

SJMSOM Results Accepted

- **For Master of Management Programme**
- Indian Applicants - CAT
- International Applicants – GMAT
- **For Executive MBA Programme**
- CAT or GMAT scores not necessary
- TOEFEL/IELTS to be given to prove English proficiency.
- **For Doctoral Programme**
- Own Written Test

SJMSOM Eligibility

Eligibility for Master of Management Programme

Applicant must satisfy one of the following:

- A four year Bachelor's degree or a Master's degree in any discipline with first class or 60% marks (55% in case of candidates belonging to SC/ST category) in aggregate (including all years/semesters) or a minimum CPI of 6.5 (6 in case of candidates belonging to SC/ST category) out of 10, from the universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.
- CA/ICWA, with a first-class Bachelor's Degree in any discipline having secured 60% marks (55% in case of candidates belonging to SC/ST category) in aggregate (including all years/semesters) or a minimum CPI of 6.5 (6 in case of candidates belonging to SC/ST category) out of 10.

- Those appearing for the final degree examination can also apply. The admission in such cases will be subject to their fulfilling the minimum eligibility criteria as stated in (1) or (2) at the time of joining the course.

Eligibility for Executive MBA Programme

- The candidates must hold a Bachelor's degree or equivalent from an institution of higher education. He/she must have a minimum seven years of work experience (after completing the qualifying degree) including five years of managerial experience or equivalent.
- The candidate must be recommended by their employer with a commitment of employer sponsorship, or self-employed with an ability to pay the applicable tuition fees.
- He/she must have functional computer skills and good proficiency in spoken and written English.

Eligibility for Doctoral Programme

At least one of the following criteria has to be met:

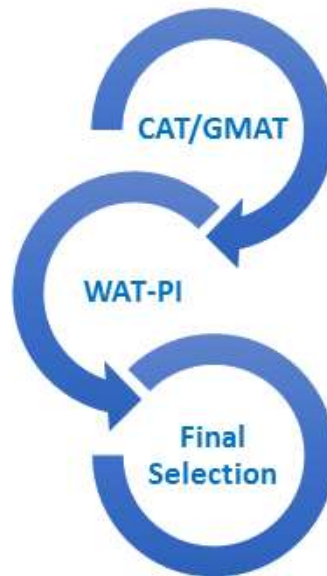
- B.E/B.Tech or equivalent degree with 60% marks/6.5 CPI (55% marks/6.0 CPI for SC/ST) and at least two years of work experience and qualified in GATE/UGC-NET (Lectureship)/UGC-JRF/CSIR-NET (Lectureship)/CSIR-JRF or havin CAT/GMAT/GRE score within the last five years.
- Master of Management /ME/M.Tech/M.Phil/2 years MBA or 2-year PG Diploma in Management from any institute recognized by a Government body (AICTE/UGC/AIU) with 60% marks/6.5 CPI (55% marks/6.0 CPI for SC/ST).
- M.Sc/M. A/ M.Com/LLM/MCA or equivalent degree with 60% marks/6.5 CPI (55% marks/6.0 CPI for SC/ST) at post-graduation level and qualified in GATE/UGC-NET Lectureship (LS)/UGC-JRF/CSIR-NET Lectureship/CSIR-JRF or having CAT/GMAT/GRE taken within the last five years.
- CA with 60% marks/6.5 CPI (55% marks/6.0 CPI for SC/ST) in the preceding degree

SJMSOM Admission Procedure

- For Master of Management Programme
 - Candidates are shortlisted on the basis of their score in the CAT exam (GMAT for international applicants).
 - The shortlisted candidates are then invited to appear for the Written Ability Test (WAT) and Personal Interview

To give an overview, tabulated below are the cut-offs for recent batches of IIT-B SJMSOM:

Batch	2015-2017	2016-2018
CAT cut-off percentile	97.5	98.3



- **For Executive MBA**

1. Candidates will be shortlisted based on their application. As part of application, Applicants have to provide two recommendations written by someone they know in professional capacity as well as a Commitment/ Sponsorship letter.
2. Shortlisted candidates will be called for a round of Personal Interview.



- **For Doctoral Programme**

1. Candidates applying to the Doctoral Program at SJMSOM are required to submit a sample of their recently published writings on relevant topics or a 1500-word proposal on the proposed area of research.
2. Shortlisted candidates will be called for a written test followed by an interview.



SJMSOM Eligibility and Selection Criteria for M.Mngt

For the batch of 2017-19

Candidates securing a minimum section-wise and aggregate percentile scores in CAT as mentioned below in Table, will be considered for short listing for WAT/PI process.

Category	Section I VARC	Section II DILR	Section III QA	Aggregate
General	80	80	80	90
NC-OBC	72	72	72	81
SC	53	53	53	60
ST	53	53	53	60
PWD	53	53	53	60

Note: Non-Creamy Other Backward castes (NC-OBC), Scheduled Castes (SC), Scheduled Tribes (ST), Person with Disabilities (PWD)

The shortlist of candidates to be called for appearing in the WAT (Written Ability Test) and PI (Personal Interview) will be on the basis of their composite score computed based on several factors as detailed below.

Maximum of 10 times of available number of seats in each category will be shortlisted for the WAT/PI process.

Phase 1: Composite score to be used for Short listing for WAT (Written Ability Test) and PI (Personal Interview)

The shortlist of candidates selected for this stage will be based on candidate's **Composite score** of different parameters whose weightages are as mentioned below.

Parameter	Weightage
Performance in CAT (on aggregate score)	60%
Academic Profile	23%
Post Graduate/Professionals*, Gender Diversity, Work Experience	17%

*weightage will be awarded to candidates who are Post Graduates (M.Tech/ME,MD,MS, MA, M.Sc, MCA, M.Pharma, M.Plan, M.Arch, M.Des, M.Stat, M.Com and in Other Commerce/ Economics Post graduate courses) and Professionals such as (CA and ICWA).

Academic Profile:

The weightage for academic profile will be based on the performance in **10th standard, 12th standard and Graduation degree**

The score in **12th standard** will be awarded to the candidates will depend on their streams (Science, Commerce, Arts and Humanities)

The Score in **Graduation degree** will be awarded to the candidates based on the marks obtained in the Graduation Programme and also based on the discipline of their course.

The graduates are broadly divided into 2 categories and the score awarded will be based the category candidate belongs to.

Discipline 1:

BE/B.TECH/B.Arch./BCA/B.Plan.

4 Year Bachelor's degree in Commerce/ Economics (Accountancy, Auditing, Banking, Business Administration, Business Mathematics, Business Organisation, Economics (all degrees), Economic Development and Planning, Finance, Insurance, Investment Analysis, Public Finance, Secretarial Practices etc.), Hotel & Tourism Management. Vocational Degree in Commerce (B. Com). All BS/BSC (Excluding Journalism), B.Pharm, BN (Bachelor Of Nursing), B.STAT, BDS. BA (Mathematics and Statistics, Economics, Geography and Geological Sciences)

Discipline 2:

MBBS

B.Des/ BFTech, LLB.

All Arts and Humanities related 4 year Bachelor's degree in:

Arts/Humanities (Education, Fine Arts (Dance, Drama, Film, Music, Painting etc.), History, Journalism, Languages, Library Science, Literature, Mass Communication, Media Studies, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology, etc.)

BA (with exception of Mathematics and Statistics, Economics, Geography and Geological Sciences)

Note:

If the duration of the Bachelor's degree is less than 4 years, the candidate must have a Master's degree. Master's degree holders will be classified into one of these 2 disciplines on the basis of their subjects/ fields in their Bachelor's degree programme.

Phase 2: Final Selection: Merit List preparation

The final Merit list of candidates will be based on candidate's composite score of different parameters whose weights are mentioned below.

Parameter	Weightage
CAT Aggregate Percentile Score	20%
Personal Interaction (WAT & PI)	40%
Candidate's profile	40%

Personal Interaction:

Writing Skills (WAT) : 10%
 Personal Interview (PI) : 30%

Based Functional Knowledge, General & Social Awareness, Communication Skills

Profile:

The following criteria will be considered for profiling candidates and weightage will be given for

Academic Profile : 23 %
 Work experience, Extra-curricular Activities, Gender Diversity, Postgraduates/ Professionals : 17 %

SJMSOM Fees

The most recently revised fees of SJMSOM is tabulated below:

Component	Weight
M.Mgmt.	Rs. 2.29 lakhs (GN/OBC) Rs. 1.29 lakhs (SC/ST/PD)
EMBA	Rs. 36 lakhs

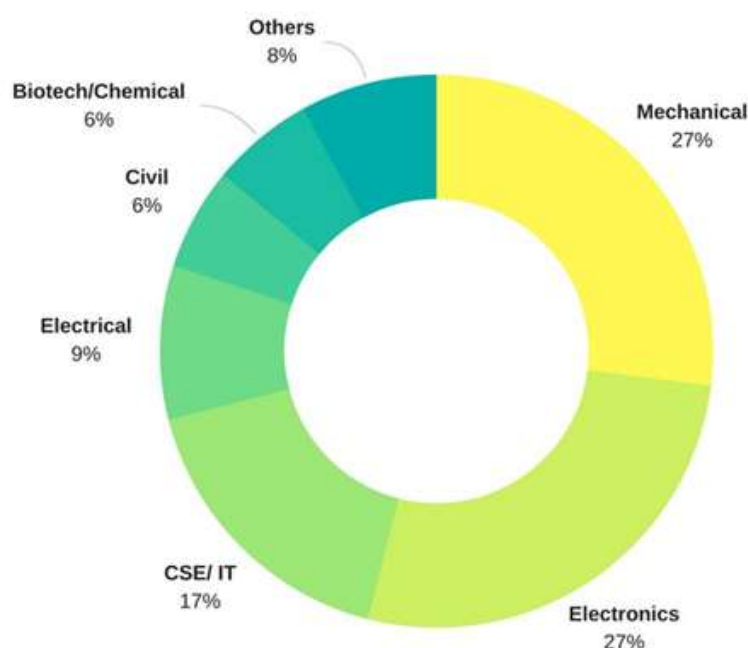
Inside SJMSOM

SJMSOM Diversity

The following data of the 2016-18 M. Mgmt batch portrays the diversity at SJMSOM.

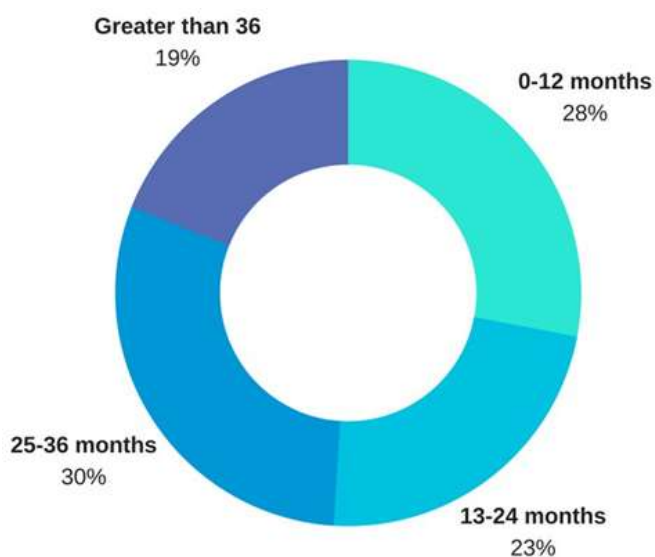
Engineering Background Diversity

There are students from various engineering disciplines pursuing the management courses at SJMSOM. The following graphical representation gives an idea of this diversity.



Work Experience Based Diversity

Around 49% of the students have a work experience of more than two years.

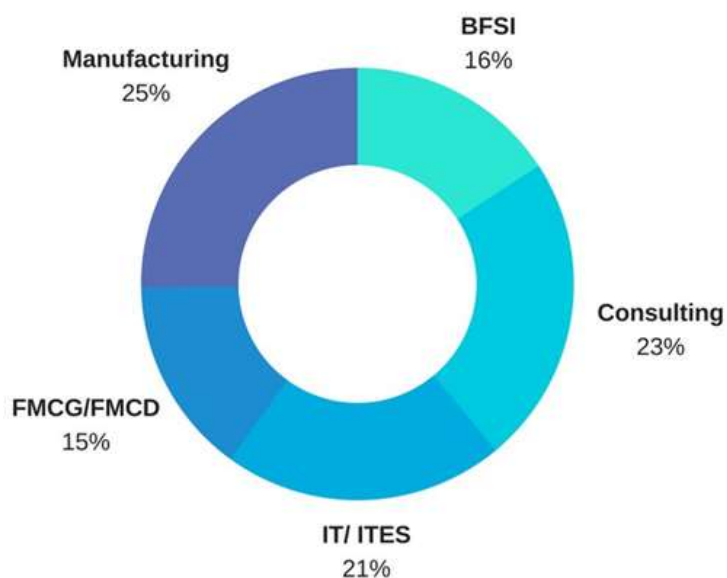


SJMSOM Final Placements

The final placement process for the batch of 2015-17 took place in February 2017. A good number of students were placed through PPOs through their summer internship program. Manufacturing companies emerged as the largest recruiters. Following is a brief picture of the placements of 2017 at SJMSOM.

Placement 2017 at a Glance	PGPM
No. of Students	115
No. of PPOs/PPIs converted	48
No. of offers made in finals	89
Average CTC	17.63 LPA
Number of Companies	52
Highest CTC	29.9 LPA

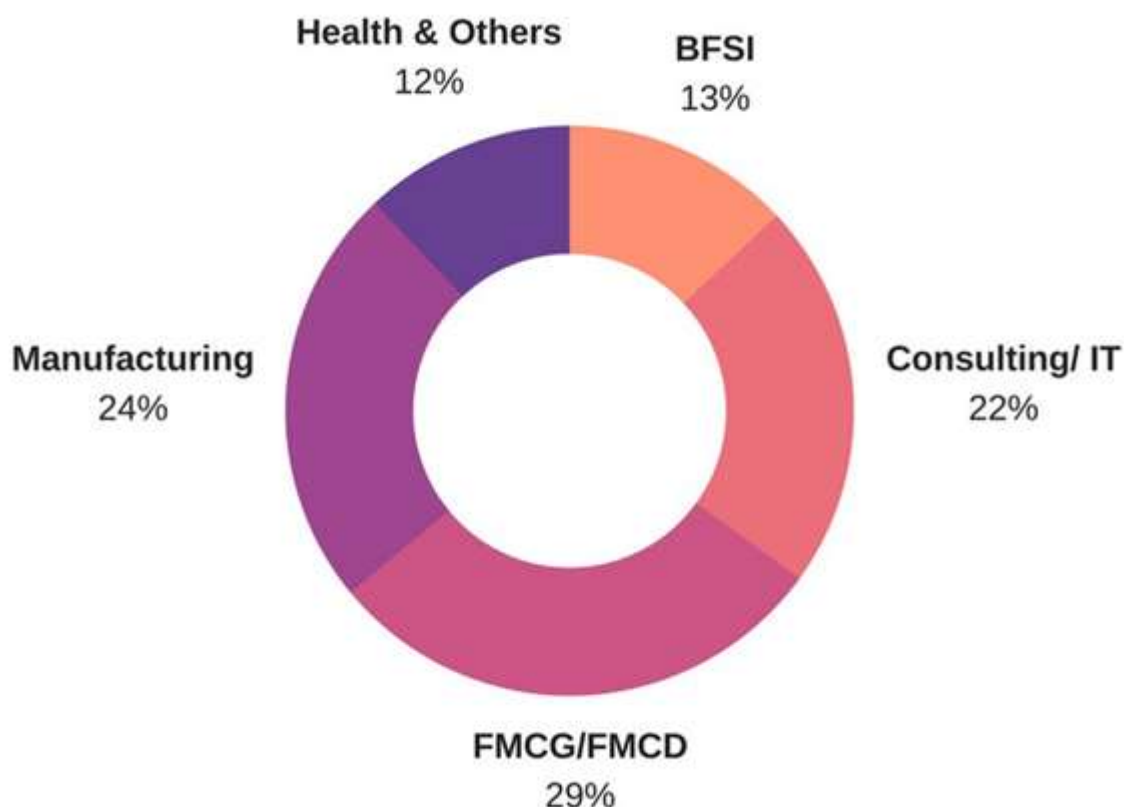
Companies of various sectors visited the campus. The sector-wise break-up of the students placed is given below:



SJMSOM Summer Placements

The summer placements for the batch of 2016-18 concluded in the month of October. Around 40 recruiters of different domains visited the campus this time. The key highlights of the placements are given below:

	Stipend
Highest Stipend	Rs. 280,000
Average top 30%	Rs. 184,375
Average top 80%	Rs. 136,904
Average Stipend	Rs. 119,904



For more info , please visit : www.som.iitb.ac.in