



सिद्धिमूलं प्रबन्धनम्
 भा. प्र. सं. इन्दौर
 IIM INDORE

Indian Institute of Management, (IIM-I) Indore - Admissions, Eligibility

IIM-I Introduction

Established in 1996, Indian Institute of Management Indore (IIM-I) is the 6th IIM to be instituted by the Department of Higher Education, Ministry of Human Resource Development, Government of India. IIM Indore is registered as a Society under Societies Registration Act, 1973. The institute opened a campus in Mumbai in 2011 where it offers its two-year flagship PGP program. Commonly known as IIM-I, IIM Indore is one of the top A listed B schools in India. Owning up to “triple crown” of AMBA, ASSCB and EQUIS accreditations, IIM I offers 90 student exchange programs across 16 countries. It has been ranked among top 100 in Financial Times’ list and 7th in the MHRD NIRF Rankings 2020 list. The major programs offered by IIM-I are:

- **Post Graduate Program in Management (PGPM)**

IIM Indore’s flagship two-year, full-time, residential programme

- **Executive Post Graduate Programme in Management (EPGP)**

An intensive one year residential program

- **Post Graduate Programme at Mumbai (PGP-Mumbai)**

IIM Indore's flagship two-year, full-time, residential programme conducted at IIM Indore Mumbai Campus

- **Five Year Integrated Programme in Management (IPM)**

The first of its kind, IIM Indore’s IPM programme is a unique 5 year integrated program aimed at students who have passed out of class XII/Higher Secondary or equivalent from various schools in India. The program was started in November 2011 and it is the only undergraduate program offered by any IIM.

The course, in the first 3 years, is a good mix of social sciences, commerce, and science. Core management subjects are taught in the last two years.

Despite of being an extremely creative and unique program, the IPM program faces criticism by the other IIMs since it took away the post graduate tag of the IIMs.

- **Post Graduate Programme in Management for Working Executives (PGPMX) in Mumbai**

Two-year, part time Post Graduate Programme in Management for Working Executives conducted at alternate weekends in IIM Indore Mumbai Campus.

- **Post Graduate Programme in Human Resource Management (PGP-HRM)**

Two-year, full time residential degree program

Getting into IIM Indore

IIM-I Results Accepted

- **For PGPM/PGPM-HR (Indore and Mumbai)**

- Domestic Candidates (in India) - CAT
- International Candidate (outside India) - GMAT (and TOEFL if the medium of study has not been English)

- **For EPGP - CAT/GMAT**

○ **For FPM - Application Based**

○ **For IPM**

Domestic Candidates - Aptitude Test organized by IIM-I

- The aptitude test is of objective type.
- There will be three sections namely Quantitative Ability (Multiple Choice Question-MCQ), Quantitative Ability (Short Answer Question-SA) and Verbal Ability (Multiple Choice Question-MCQ).
- There will be a total of 100 questions with a time duration of 2 hours.
- Each question carries 4 marks. There is a negative marking of 1 mark.

International Candidates - SAT

○ Post Graduate Programme in Management for Working Executives (PGPMX)- Aptitude test

○ For FPM - Application Based

○ For EFPM:

Discipline	Acceptable Standard Test Score(s)
Economics	CAT, GRE, GMAT, JRF, RAT*
Financial and Accounting	CAT, GMAT, JRF, RAT*
Information and Systems	CAT, GMAT, GATE, GRE, RAT*
Marketing Management	CAT, GRE, GMAT, RAT*
Operations Management and Quantitative Techniques	CAT, GMAT, GATE, GRE, JRF, RAT*
Organizational Behavior and Human Resource Management	CAT, GMA, GRE, JRF, RAT*
Strategic Management	CAT, GRE, GMAT, RAT*
Communication	CAT, GRE, JRF, RAT*

*Research Aptitude Test (RAT) will include sections of quantitative ability, verbal ability and research aptitude.

IIM-I Eligibility

Eligibility for PGPM/PGPM Mumbai/PGPM HRM

- The candidate must hold a bachelor's degree, with at least 50% marks or an equivalent CGPA. The candidate may possess an equivalent qualification recognized by the Ministry of HRD, Government of India.
- Candidates appearing for the final year bachelor's degree / equivalent qualification examination and those who have completed the degree requirement and are awaiting results can also apply. The candidate is required to have obtained at least 50% marks or equivalent till the latest examination.

Eligibility for EPGP/PGPMX

- The candidate must hold a bachelor's degree, with at least 50% marks or an equivalent CGPA. The candidate may possess an equivalent qualification recognized by the Ministry of HRD, Government of India.
- More than 5 years of post-qualification managerial/professional work experience is also required.

Eligibility for FPM/EFPM

- Master's degree in any discipline, with at least 55 per cent marks and at least 50% marks at Bachelors' degree level.
Or
Five year/ four year Integrated Masters' Degree programme in any discipline, with at least 55 percent marks
Or
Professional qualifications like CA, ICWA, CS with at least 55 percent marks and at least 50% marks at Bachelors' degree level.
Or
4 year/8 semester Bachelor's degree with at least 60 percent marks or equivalent grade point average

Eligibility for EFPM

- Master's degree in any discipline, with at least 60 per cent marks or equivalent grade point average.
Or
- Postgraduate Diploma (2 years) with at least 60 percent aggregate marks or equivalent grade point average.
Or
- Five-year Integrated Masters' Degree programme in any discipline, with at least 60 percent marks.
Or
- 4 year/8 semester bachelor's degree with at least 60 percent marks or equivalent grade point average
- At least 5 years of managerial/ entrepreneurial/ professional experience after graduation as on February 17, 2020

Eligibility for IPM

- The age of the student needs to be below 20 years (Born on or after 1-07-2000). 5 years of relaxation will be granted to the candidates from SC/ST/PwD category i.e. born on or after August 01, 1995
- The candidate must have passed Higher Secondary/XII Std./+2 Level/equivalent examination from any of the recognized Central or State or International boards in 2018, 2019 or appearing in 2020.
- Candidates awaiting results by June 30, 2020 for the final examination of Higher Secondary/XII Std./ +2 level / equivalent can also apply. The candidates must secure minimum marks i.e. 60% for General and NC OBC or 55% for SC, ST and DA.

IIM-I Admission Procedure

• For PGPM Programme and PGPM HR Programme (Indore and Mumbai)

There are 2 stages that a candidate goes through before getting selected for IIM-Indore PGPM Programme.

1. The first stage is appearing for the CAT Exam conducted by the IIMs (GMAT for the international candidates).
2. On clearing the required cutoffs and the composite score, a candidate is called for the **Written Ability Test (WAT) and Personal Interview (PI)**. The candidate applying through GMAT must provide 3 letters of validation from people who know the candidate closely for academic and professional validation.



• For PGPMX Programme

There are 3 stages that a candidate goes through before getting selected for IIM-Indore PGPMX Programme

1. The first stage is filling of online application form available on IIM I's official website. After paying the application fees, candidates will be invited for the stage 2 of the admission process.
2. The second stage is appearing for **Aptitude Test (AT)** conducted by IIM-I. Once through, you will be invited for a round of PI (Personal Interview), on the same day.
3. Final selection will be based on merit.

• For EPGP Programme

1. The candidates will be shortlisted based on the CAT or GMAT exam score.
2. Shortlisted candidates will be called for a personal interview. The final selection will only be based on the CAT or GMAT score (as applicable), past academic performance, work experience and the interview.



- **Computation of Composite Score**

Component	Weight (%)
GMAT	50
Personal Interview (PI)	50

- **For FPM/EPFM Programme**

1. Applications for admissions to the Fellow Programme in Management (FPM) are invited through an advertisement. Candidates will be shortlisted based on their application and profile.
2. Shortlisted candidates appear for a Briefing and Written Test
 - Briefing - Candidates are briefed about the structure of the FPM programme
 - Written Test - Two hour test covering Analytical ability and Research writing
 - Candidates are further shortlisted based on the written test.
3. Shortlisted candidates are called for a round of personal interview and further evaluation at IIM-Indore campus. The final selection is made based on the interview.



- **For FPM Programme**

1. Candidates are shortlisted for the Aptitude Test on the basis of their application.
2. A merit list is generated based on the Aptitude Test scores. On the basis of the merit list, candidates are called for a round of personal interview.



- **For IPM Programme**

1. Candidates are shortlisted for the Aptitude Test based on their application.
2. Candidates are shortlisted based on their AT scores. The shortlisted candidates are then called for a joint round of WAT (Written ability test) and PI (Personal Interview).
3. A merit list is declared which consists the name of the candidate who have successfully cleared all the three rounds. Based on the merit list, candidates are called for a round of personal interview.

IIM-I Eligibility And Selection Criteria For PGPM At IIM-I

IIM-I shortlists candidates based on the CAT score, past academic performance, and other criteria mentioned below.

The minimum CAT percentiles required in order to be considered for an IIM-I call have been tabulated below:

Category	Section I (QADI) Percentile	Section II (VALR) Percentile	Section III (VARC) Percentile	Overall Percentile
General	80	80	80	90
EWS	80	80	80	90
NC-OBC	70	70	70	80
SC	55	55	55	60
ST	45	45	45	50
DA	45	45	45	50

Note: Scheduled Castes (SC), Scheduled Tribes (ST), Non-creamy Other Backward Castes (NC-OBC), Differently Abled (DA)

The interview calls made to the candidates are based on the composite score. The Composite Score reflects the components of the CAT score, Class X and Class XII aggregate percentages, and gender diversity factor.

The composite score of a candidate is calculated based on the table below. All the components have a weightage.

Computation of Composite Score

Components	Score
CAT 2019 Overall Score	$20 * [\text{Candidate's CAT overall Score} / \text{Highest CAT overall Score}]$
10th Marks / SCC Score	$34 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
12th Marks / HSC Score	$40 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
Gender Diversity Factor	6
Total	100

IIM-I awards 6 marks to female candidates to promote gender diversity on campus. Based on these component scores, interview calls are made.

Based on the composite score, candidates are shortlisted for the WAT-PI. After the WAT-PI the Final Composite Score of the student is calculated. The candidate's final selection for a seat in IIM-I is based on the final composite score, which includes components such as PI, WAT, CAT score, Gender Diversity.

The following table describes the weights attached to each of these components.

Computation of Final Composite Score

Components	Score
10th Marks / SCC Score	$10 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
12th Marks / HSC Score	$10 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
CAT 2019 Overall Score	$20 * [\text{Candidate's CAT overall Score} / \text{Highest CAT overall Score}]$
WAT Score	$20 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
PI Score	$40 * [\text{Zcandidate} - \text{Zmin} / \text{Zmax} - \text{Zmin}]$
Total	= sum of above scores (max 100)

The final merit list of the candidates is based on the marks computed from the table given above.

Remark: One special aspect about IIM Indore selection process is that it doesn't give any weightage for work experience. Freshers and people with less months of service have an equal chance to make it through to IIM-I PGPM.

IIM Indore's batch strength is around 553. This is the combined strength of main Indore campus as well as the Mumbai campus. The following table gives details about the CAT percentile required for getting a final seat in 2014-16 PGPM batch at IIM Indore

	Maximum CAT %ile	Mean CAT %ile	Minimum CAT %ile
General	99.94	95.97	90.32
OBC	99.28	88.37	80.28
SC	94.71	73.40	55.46
ST	81.35	67.91	56.99
PWD	86.09	69.40	56.99

IIM-I Fees

The most recently revised fees of IIM-I has been tabulated below (As on May'15)

Program	Fees	
PGPM/PGP Mumbai	Domestic Student	International Student
	Rs. 17 lakhs	Rs. 24.96 lakh
	Rs. 20 lakhs	US \$ 49.950
PGP-HRM	Rs 18.21 Lakhs	NA
IPM	First 3 Years: Rs. 4 lakhs	First 3 years: Rs 6 lakhs
	Last 2 years: prevailing PGPM fees	Last 2 Years: Prevailing PGP fee
EPGP	TBD	TBD
PGPMX	Rs 16.10 lakhs	NA

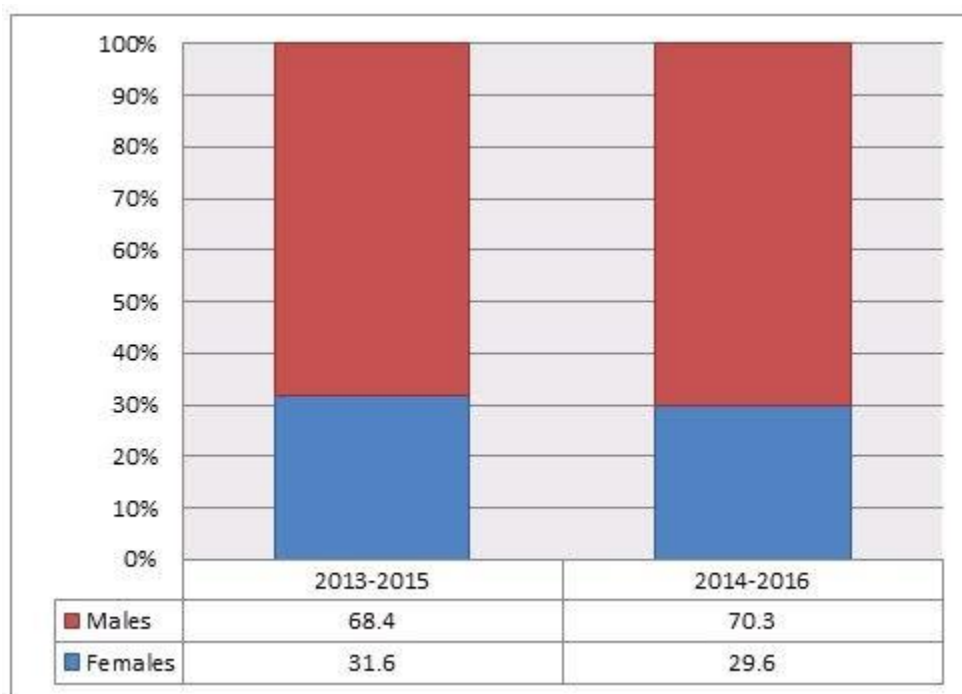
Inside IIM Indore

IIM-I Diversity

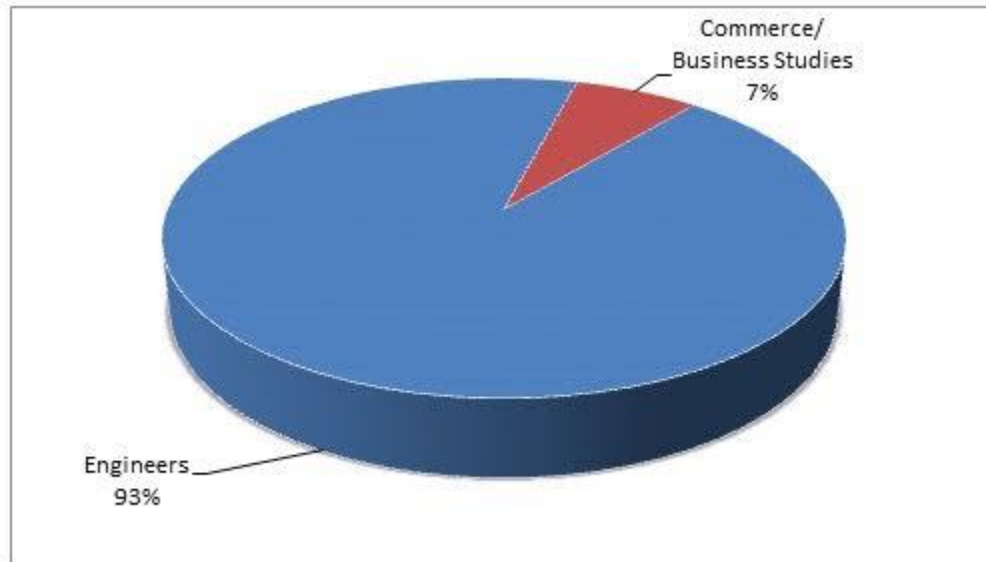
The following data of the PGPM batches portrays the diversity of the batch.

Gender Diversity

IIM-I maintains good gender diversity. The percentage of females in the last PGPM batch has been graphically represented below.



Graduation Background Diversity



There have been around 85-95% engineers in each of the last many batches of PGPM at IIM-I.

Work Experience Based Diversity

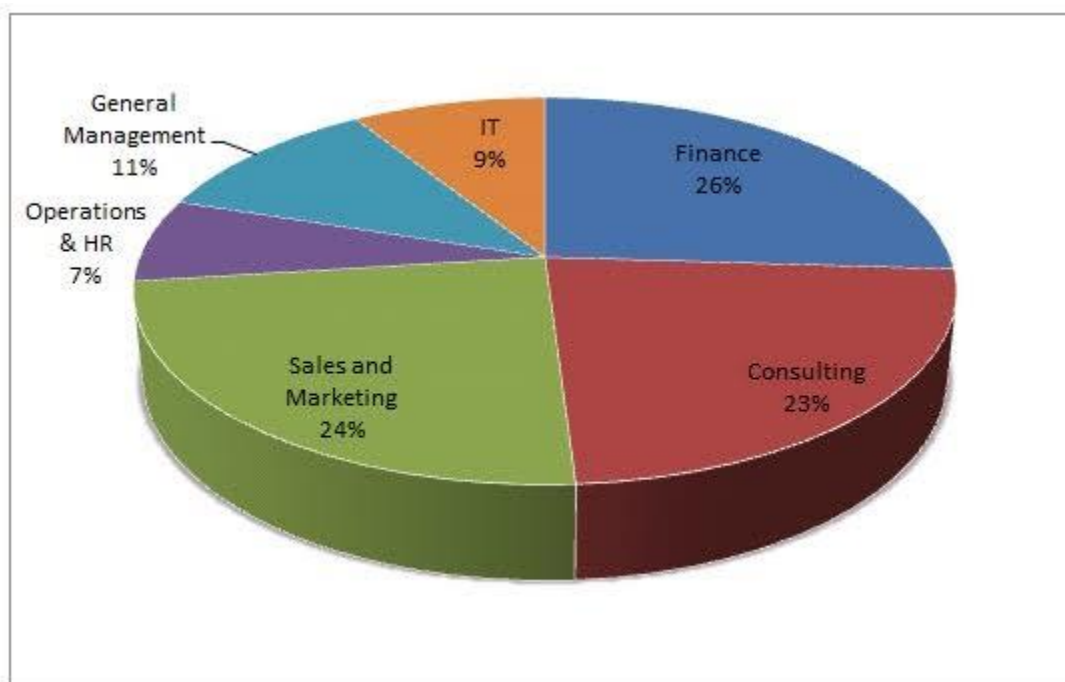


IIM-I Final Placements 2020

The placement process is conducted in two stages. The first is the laterals process where the firms interview the students with work experience and offer them mid-level managerial positions. The second stage is the final placement process where the firms are grouped into cohorts based on the profile offered. There were more than 50 new recruiters for the placements of the 2018-2020 batch hence reaffirming the industry's faith in IIM Indore. There was a significant increase in the number of PPOs offered which reflects the capability of the students.

Last 3 Years at a Glance	2016 - 2018	2017 - 2019	2018 - 2020
Total No. of Students Participating	624	607	578
Total No. of Companies	200+ (67 New Recruiters)	200	160
PPOs Accepted (PPOs Offered)	147	132	135
Average Salary	18.17 LPA	20.79 LPA	22.92 LPA
Highest Salary (Domestic)	33.4 LPA	40.5 LPA	50 LPA
Highest Salary (International)	63.45 LPA	89.25 LPA	NA

Function-wise Classification - Class of 2013 - 2015



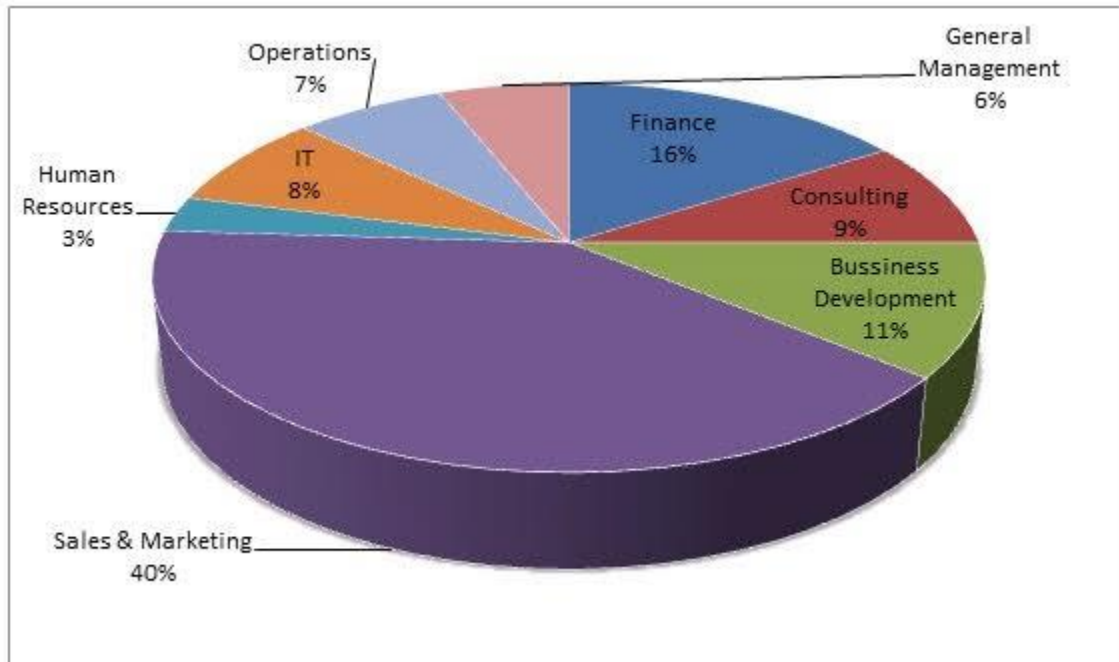
IIM-I Summer Placements 2019-2021

The summer placement for the batch of 2019-2021 was successfully completed. The batch of around 589 students (with IPM students also included) was the largest batch across all the IIMs. Over 160 companies participated in the summer placements this year. Companies of different sectors hired candidates for a wide range of functions.

Summer Placement Highlights

Total Batch Strength	589
Participating Firms	160
Average Stipend	Rs. 1.68 lakhs per month
Highest Stipend	Rs. 4 lakhs per month

Function-wise Classification - Class of 2019-21



For more info , please visit www.iimidr.ac.in