Indian Institute of Management, (IIM-K) Kozhikode - Admissions, Eligibility

IIM-K Introduction

The Indian Institute of Management Kozhikode (IIM-K) founded in 1996, in collaboration with the State Government of Kerala, was the 5th IIM to be established. IIM Kozhikode was the first institute in Asia to offer a distance learning programme in management for working executives. This year-long Executive Management Education Programme is today considered to be the best distance learning program available in the country having 450 class contact. IIM-K setup its satellite campus in Kochi in August 2012.

With a prestigious double accreditation of AASCB and AMBA, IIM Kozhikode has been a pioneer in delivering wholesome management training where excellence is the only outcome. IIM K has been equally contributive towards promoting gender diversity and academic liberalism in all aspects. As of 2020, the institute recorded 100% placements with highest international salary package of 58 Lakhs per annum. It has also been ranked as the top sixth management institute under the MHRD NIRF rankings 2020.

IIM-K offers the following programmes:

Post Graduate Programme (PGP)
- IIM-K's flagship programme, PGP, is a two-year residential programme.

Post Graduate Programme in Finance (PGP-Finance)
- Two-year residential post graduate diploma with majors in Financial Management

Post Graduate Programme in Liberal Studies & Management (PGP-LSM)
- Two-year residential postgraduate diploma with majors in Liberal Studies & Management

Post Graduate Programme in Business Leadership (PGP-BL)
- One-year post graduate diploma programme for candidates with relevant amount of work experience.

Executive Post Graduate Programmes – Interactive learning mode (EPGP)
- One-year post graduate diploma programme for working executives.

Master of Business Administration (for Working Executives)
- A two-year classroom programme at IIMK Kochi Campus

Fellow Programme in Management (FPM)
- Four-year full time residential doctoral programme

Fellow programme in Management (Practice Track)
- A three-year combination doctoral programme

Getting into IIM Kozhikode

IIM-K Results Accepted

- For PGP
    - o Domestic Candidates (in India) - CAT
    - o International Candidate (outside India) - GMAT
- For PGP – Finance
    - o Domestic Candidates (in India) - CAT
    - o International Candidate (outside India) - GMAT or GRE
- Post Graduate Programme in Liberal Studies & Management: CAT/GMAT or GRE
- Post Graduate Programme in Business Leadership (PGP-BL): CAT/GMAT or GRE
- For EPGP − Executive Management Aptitude Test − EMAT/CAT/GMAT
- For Fellowship Programme in Management

Sl. No.	Area of Specialisation	Qualifying Tests*
1	Finance, Accounting, and Control	CAT, GMAT, GRE, UGC JRF (in Management, Economics and Commerce only), GATE, IIM B Test
2	Information Technology & Systems	CAT, GATE, GMAT, GRE, IIM B Test
3	Marketing Management	CAT, UGC JRF, GMAT and GRE
4	Organizational Behavior & Human Resources	CAT, GMAT, GRE, UGC JRF, IIM B Test
5	Quantitative Methods & Operations Management	CAT, GMAT, GRE, UGC/CSIR JRF, GATE, IIM B Test
6	Strategic Management	CAT, GMAT, GRE, UGC JRF, GATE, IIM B Test
7	Economics	CAT, GMAT, GRE, UGC NET, IIMB Test

***Relaxation:** Candidates possessing PGP (Full time degree program) of any of the IIMs or holding E-PGP from IIM K do not have to appear for the qualifying tests.

Selection: Candidates will be selected based on their academic profile and qualifying scores. They then would be invited for a PI (Personal Interview) round at IIM Kozhikode. IIM K provides campus accommodation facility to shortlisted candidates, on a payment basis.

IIM-K Eligibility

Eligibility for PGP

- The candidate must hold a Bachelor's Degree, with at least 50% marks or an equivalent CGPA (45% in case of the candidates belonging to Scheduled Caste (SC), Scheduled Tribe (ST) and Persons with Disability (PWD)/Differently Able (DA) category) awarded by any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under Section 3 of the UGC Act, 1956. The candidate may possess an equivalent qualification recognized by the Ministry of HRD, Government of India.

- Candidates appearing for the final year of Bachelor's degree/equivalent qualification examination and those who have completed degree requirements and are awaiting results can also apply. However, it may be noted that such candidates, if selected, will be allowed to join the programme provisionally, only if they submit a certificate from the Principal / Registrar of their University/institution (issued on or before the date as stipulated by the respective IIM) stating that they have completed all the requirements for obtaining the Bachelor's degree/equivalent qualification on the date of the issue of the certificate.

- The candidates seeking admission as an NRI should produce with the application a certificate from the Indian Embassy/High Commission/Consulate of the country where the candidate is currently based, stating that the candidate has been resident in that country continuously for a period of not less than 18 months.
- Candidates appearing for CAT 2020 are automatically eligible to apply for PGP pro program

Eligibility of PGP – Finance

- Bachelors across any stream with at least 50% marks or equivalent CGPA
- Must possess a valid CAT 2020/GMAT/GRE score. GMAT/GRE must be taken between 1 Jan 2019 to 20 March 2020)

The minimum percentiles (10th, 12th and CAT sectional) a candidate must meet in order to match the eligibility for Post Graduate Programme in Finance (Two Year) is given below:

Social Category	CAT/GRE/ GMAT Sectional cut off	SSC/X Class Percentage	HSC/ XII Class Percentage
Open	80	60	60
NC-OBC or EWS	70	60	60
SC	60	55	55
ST or PwD	55	55	55

Eligibility of PGP – Liberal Studies and Management

- The candidate should have completed bachelor's from a recognized university in any discipline with minimum 50% marks or equivalent grade point average.

Or

- The candidate should have completed Post Graduation from a recognized university in any discipline with minimum 50% marks or equivalent grade point average.
- SC/ST/PWD candidates are allowed a relaxation of 5% in the minimum mandated marks.
- Must possess a valid score in CAT 2020 /GRE/ GMAT

The minimum percentiles CAT/GRE/GMAT) a candidate must meet in order to match the eligibility for Post Graduate Programme in Finance (Two Year) is given below

Category	Overall	Verbal*	Other Sections**
GEN	80	80	50
NC-OBC/EWS	70	70	50
SC	60	60	50
ST / PWD	55	55	50

*Verbal Ability and Reading Comprehension (CAT), Verbal Reasoning (GMAT&GRE)
** Data Interpretation & Logical Reasoning and Quantitative Ability (CAT), Quantitative Reasoning (GMAT&GRE)

Eligibility of PGP –Business Leadership

- The candidate should have completed bachelor's from a recognized university in any discipline with minimum 50% marks or equivalent grade point average.
- The candidate should have acquired 3-7 years of work experience.
- A valid GMAT/GRE/CAT score.

Eligibility for EPGP

- A Bachelor's Degree or its equivalent in any discipline with minimum 50%** aggregate mark or equivalent CGPA
- 3 Years of managerial/ entrepreneurial/ professional experience*** after successful completion of graduation as on 4th January 2018.

**Subject to relaxation based on category
***Work experience before completion of graduation will not be considered for calculating total work experience. CA/CS/ICWAI articleship will not be considered as experience.

The minimum eligibility criteria adopted by IIM Kozhikode in the admissions for the Executive Post Graduate Programme in Management (Two Year) at Kochi Campus is given below:

Category	Degree(Min Aggregate Marks)
General	50 %
OBC (NC)	50 %
SC	40 %
ST	40 %
PwD	40 %

Eligibility for FPM

One of the following qualifications is required for eligibility.

- Post-Graduate degree or equivalent in any discipline (including M.A., M.Sc., M.Com, MBA, MCA, M.Tech., etc.) with at least 55% marks or an equivalent CGPA.
- Professional qualifications such as CA, ICWA and CS with at least 50% marks or equivalent.
- Professional qualifications such as MBBS and LLB with at least 55% marks or equivalent CGPA. *
- Engineering degrees, viz., B.Tech, BE, etc. with at least 60% marks or equivalent CGPA.*
- 4-year Engineering degrees, viz., B.Tech, BE, etc. with at least 6.5 CGPA.*
- Students in their final year can also apply if they fulfil all the requirements by June 30 of that year.

* An additional minimum 3 years of relevant work experience is required for applying to Marketing Area

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IIM-K Admission Procedure

- **For PGP Programme**

  There are 2 stages that a candidate goes through before getting selected for IIM-Kozhikode PGDM Programme.
  1. The first stage is appearing for the CAT Exam conducted by the IIMs (GMAT for the international candidates).
  2. On clearing the required cut-offs and the composite score, a candidate is called for the GD/WAT and PI. The candidate has to write a short essay and participate in a group discussion on a topic provided by IIM-K. The topic is announced at the venue just before the GD/WAT.
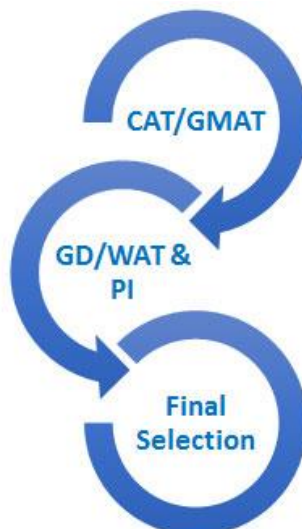
For PGP- Finance/Liberal Studies in Management Programmes: There are 3 stages that a candidate goes through before getting selected for the mentioned Programmes

- Candidates need to submit the online application form. Candidates who complete this round successfully are considered for the second round.
- Candidates are further shortlisted based on an Aggregate Index Score (AIS). The AIS is computed based on the performance in aptitude test (CAT/GMAT/GRE), academic performance, work experience, suitability score for PGP-Finance and gender diversity score.
- Shortlisted candidates appear for GD-WAT-PI which is the final round of the admission process. Final selection is declared based merit in all the three rounds.

For PGP- Business Leadership: There are 2 stages that a candidate goes through before getting selected for IIM-Kozhikode PGP- Business leadership Programme

- Candidates will be shortlisted on the recommendation of respective areas based on their profile and CAT/GMAT or GRE scores
- Such candidates will be invited for a Personal Interview at IIM Kozhikode.

For EPGP Programme
- Admission to the programme is based on a personal interview (through interactive live platform of TCLL), evaluation of profile and Statement of Purpose (SOP).

For FPM Programme

- Candidates will be shortlisted on the recommendation of respective areas based on their profile and Qualifying Scores.
- Such candidates will be invited for a Personal Interview (and written test for certain areas) at IIM Kozhikode.

Qualifying Exams

Application Screening

Personal Interview

Final Selection

IIM-K Eligibility and Selection Criteria

IIM Kozhikode adopts a three-staged selection process for its admissions to the PGP 2020-2022 batch.

Stage 1: Registration of candidates meeting the minimum eligibility criteria

Category	CAT Score Percentile	Sectional Percentile	SSC/X Class Percentage	HSC/ XII Class Percentage
General	90	85	75	60
NC-OBC	80	75	65	60
SC	65	65	55	55
ST/PwD	55	55	45	55

Note: Scheduled Castes (SC), Scheduled Tribes (ST), Non-creamy Other Backward Castes (NC-OBC), Persons with Disability (PwD)

All candidates opted for IIM Kozhikode and fulfilling the above mentioned minimum eligibility criteria would receive a call for online registration for admissions to IIM Kozhikode. This a pre-interview registration process and not the call for interview.

Stage 2: Shortlisting for Personal Interview (PI), Group Discussion (GD) and Writing Ability Test (WAT)

A shortlist of candidates in each category will be created based on an Aggregate Index Score (AIS). The AIS is computed based on the performance in CAT 2017, Class XII, Bachelor's degree marks and work experience. The weight of each component in the AIS is as follows:

Component	Weight
CAT 2019 Index Score	45%
Class Xth Score	30%
Class XIIth Score	15%
Academic/ Gender Diversity Factor	10%
Total	100

The details of each component are given as follows:

➢ **CAT Index Score**

Scaled Scores from the three sections (with equal weightages) of CAT 2019 will be considered for the computation of the CAT Index Score.

SSC/ Class X/Equivalent/Diploma Score

The percentage of marks obtained in SSC/Class X/Equivalent/Diploma score would be the aggregate marks of all subjects that appear in the marks sheet or grade sheet irrespective of the board's calculation.

HSC/ Class XII/Equivalent/Diploma Score

The percentage of marks obtained in HSC/Class XII/Equivalent/Diploma score would be the aggregate marks of all subjects that appear in the marks sheet or grade sheet irrespective of the board's calculation.

Gender/Diversity Score

To ensure diversity, marks are awarded for both gender diversity and academic diversity. Only female candidates are eligible for gender diversity. A candidate with any bachelor's degree other than engineering/technology (B.Tech/BE) or equivalent will be eligible for academic diversity score. A candidate is entitled only to an applicable diversity score of 10 either from gender diversity or academic diversity.

The short-listed candidates will have to appear for a WAT followed by a Personal Interview (PI).

Score for Class XII and Graduation Marks:

Class XII Marks (%)	Score	Graduation Marks (%)	Score
60	0.00	60	0.00
61	0.36	61	0.36
62	0.71	62	0.71
63	1.07	63	1.07
64	1.43	64	1.43
65	1.79	65	1.79
66	2.14	66	2.14
67	2.50	67	2.50
68	2.86	68	2.86
69	3.21	69	3.21
70	3.57	70	3.57
71	3.93	71	3.93
72	4.29	72	4.29
73	4.64	73	4.64
74	5.00	74	5.00
75	5.36	75	5.36
76	5.71	76	5.71
77	6.07	77	6.07
78	6.43	78	6.43
79	6.79	79	6.79
80	7.14	80	7.14
81	7.50	81	7.50
Above 81	7.50	Above 81	7.50

Work Experience Score

Previous work/professional experience will carry a weight of up to 5% depending on the length of service as on January 31, 2018. Only fulltime remunerative work experience after graduation will be considered.

Months	Score
Below 6	0.00
6	1.00
7	1.22
8	1.44
9	1.67
10	1.89
11	2.11
12	2.33
13	2.56
14	2.78
15	3.00
16	3.22
17	3.44
18	3.67
19	3.89
20	4.11

21	4.33
22	4.56
23	4.78
24	5.00
25	4.67
26	4.33
27	4.00
28	3.67
29	3.33
30	3.00
31	2.67
32	2.33
33	2.00
34	1.67
35	1.33
36	1.00
Above 36	1.00

Diversity Score

To ensure diversity, marks are awarded for both gender diversity and academic diversity. Only female candidates are eligible for gender diversity. A candidate with any bachelor's degree other than engineering/technology (B.Tech/BE) or equivalent will be eligible for academic diversity score. A candidate is entitled only to an applicable diversity score of 5 either from gender diversity or academic diversity.

The short-listed candidates will have to appear for a GD/WAT followed by a Personal Interview (PI).

Stage 3: Final shortlist

Candidates must undergo an essay writing round before the conduction of WAT and PI round. Essay. During the PI process, a candidate's resume will be evaluated by the interview panel based on the length of work experience, quality of academic and professional qualifications, and exceptional academic, co-curricular and extracurricular achievements of candidates. After the conclusion of PI and WAT, the final scores will be computed based on CAT 2019 score, Personal interview Score, Essay score and Resume score. Category wise merit list will be prepared based on the final scores.

Component	Weight
CAT 2019 Index Score	35%
Personal Interview	35%
Essay Score	20%
Resume Score	10%

Reservation Policy: IIM Kozhikode will follow Government of India reservation policy for admission to Central Educational Institutions (CEIs).

IIM-K Fees

The most recently revised fees of IIM-K has been tabulated below:

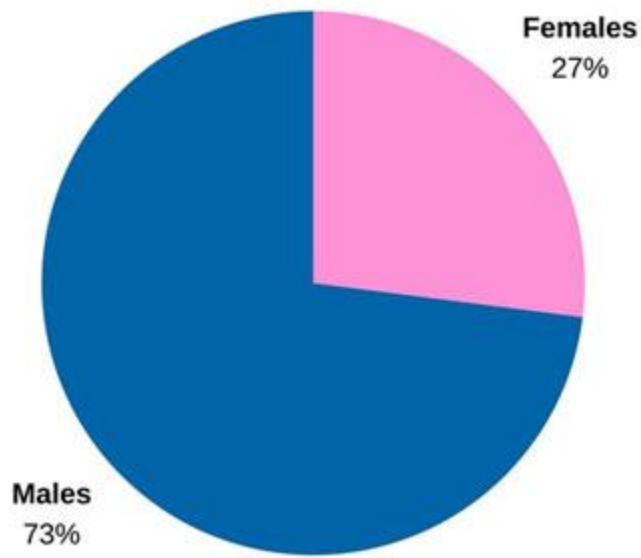| Program	Fees
PGP	Rs 19,00,000 (likely to be revised)
PGP Finance	Rs 11,50,000
PGP Liberal Studies and Management	Rs 15,00,000
PGP Business Leadership	Rs 22,50,000
EPGP	12,00,000

Inside IIM Kozhikode
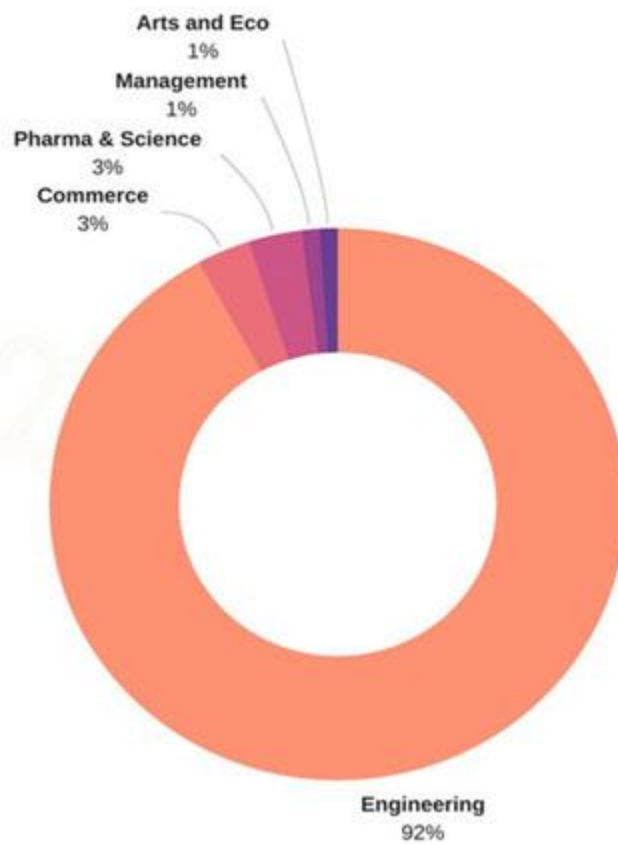
Number of PGP students graduated over the years:

The following data of the PGP batches portrays the diversity of the batch.

Gender Based Diversity

Females
27%

Males
73%

Graduation Background Diversity

The following pie chart shows the graduation diversity of the 2015-2017 batch:

Arts and Eco
1%

Management
1%

Pharma & Science
3%

Commerce
3%

Engineering
92%

There have been around 85-95% engineers in each of the last 3 batches of PGDM.

Work Experience Based Diversity

The following pie chart shows the work experience based diversity of the 2018-2020 batch:

49 and above
3%

37-48
4%

25-36
27%

Fresher
20%

1-12
12%

13-24
34%
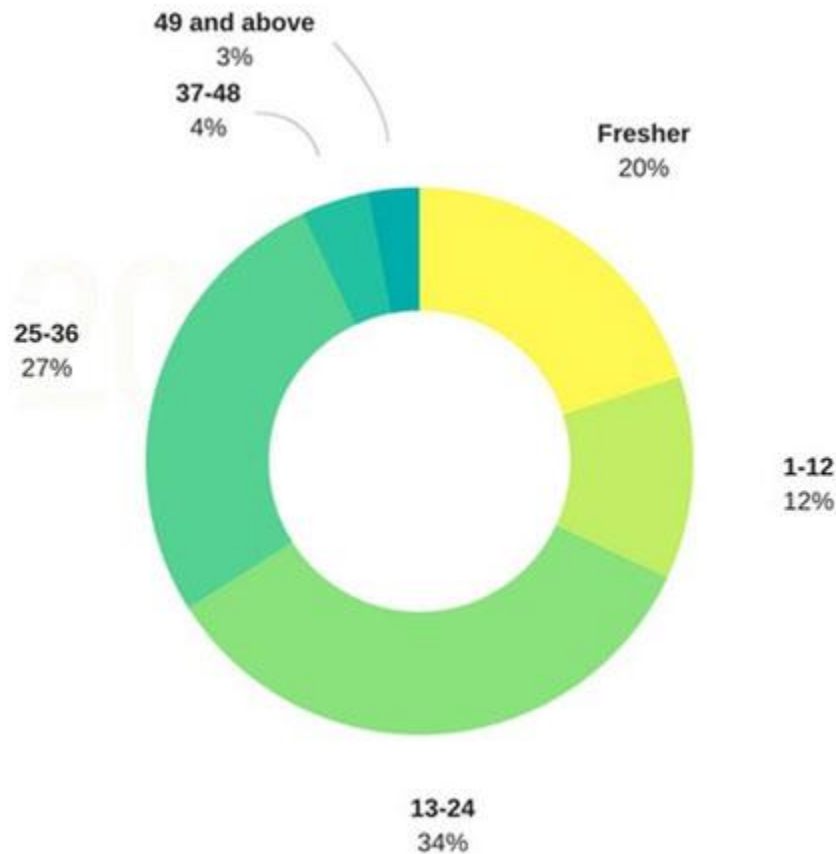
IIM-K Final Placements

IIM-K culminated its final placements for the PGP batch of 2017 in a record 6 days. The campus has seen an overwhelming increase in the number of recruiters expressing interest in partnering with IIM Kozhikode.

Last 2 years at a glance

|	2015 - 2017	2017 - 2019
Total No. of Students Participating	347	366
Total No. of Companies	112	107
Average Salary	17.65 LPA	20.67 LPA
Number of offers	359	390
Highest domestic package	37 LPA	40.50 LPA

Functional Distribution:
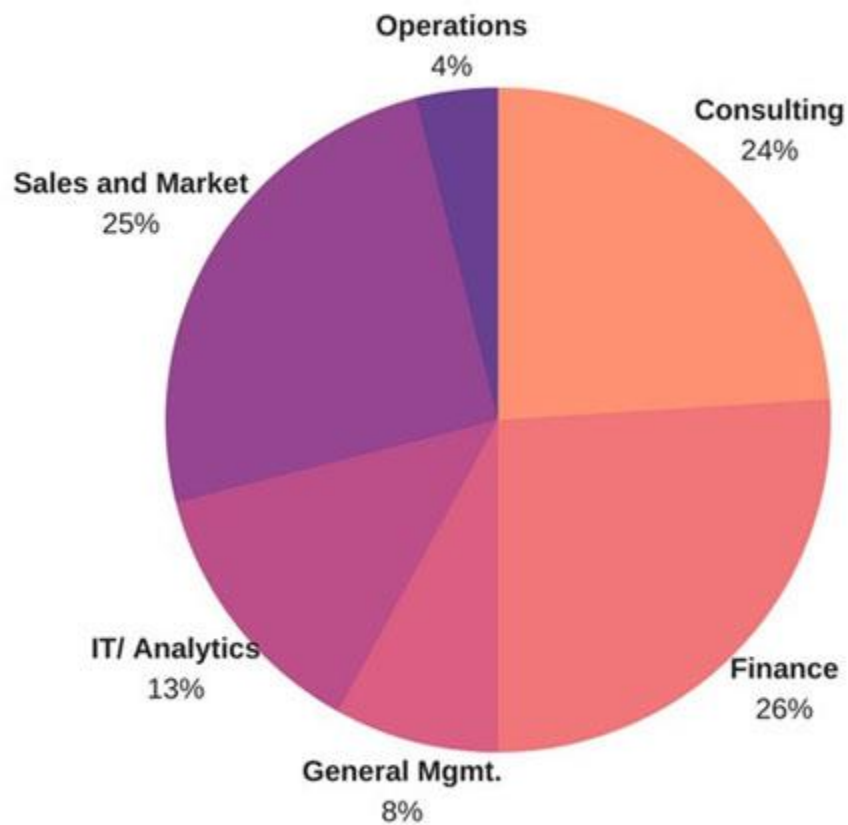
IIM-K Summer Placements

The summer placement for the batch of 2019 was successfully completed in a time span of 6 days.

Summer Placement Highlights

Total Batch Strength	462
Participating Firms	131
Median Stipend Offered	2,00,000
Average Stipend offered	1,75,000
Highest Stipend Offered	3,00,000
Mean stipend of women participants	2,00,000
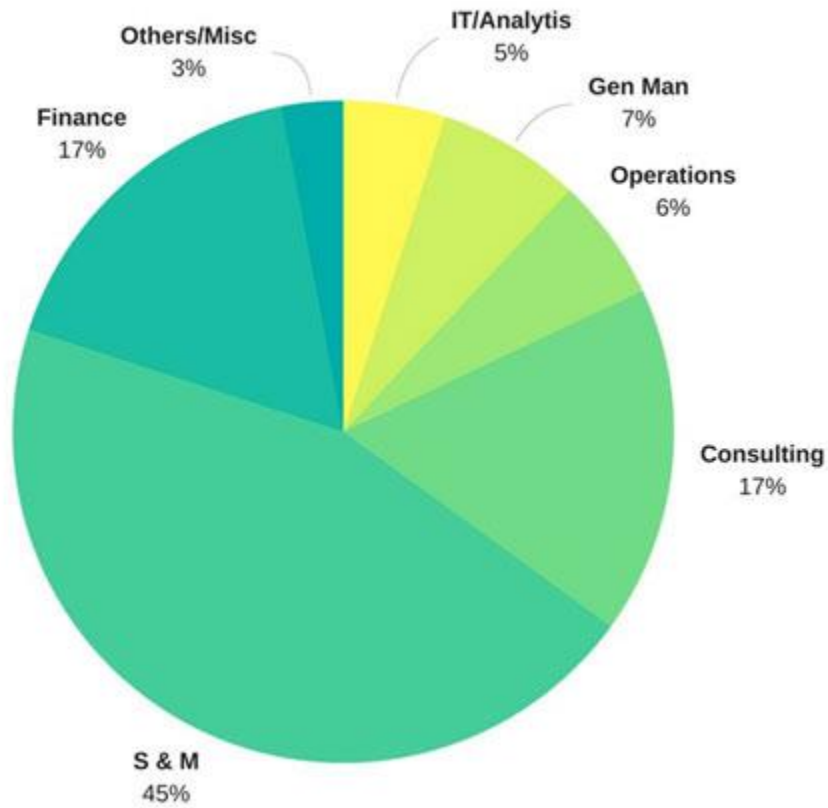
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