



INTRODUCTION TO IIM VISAKHAPATNAM

Set up in 2015 by the Ministry of HRD, Govt. of India, IIM Visakhapatnam is an autonomous Centrally-funded Technical Institution (CFTI). Mentored by IIM Bangalore, the campus currently runs at “Andhra Bank School of Business Building” (Andhra University premises). With the passing of IIM Act in 2017, IIM Visakhapatnam has now been declared as Institution of National Importance and a body corporate.

OFFERED PROGRAMMES

Post Graduate Programme in Management (PGP)

- Two-year, full-time, residential Post Graduate Programme with the vision of preparing the students for leadership in the ever-changing global world.
- It consists of Core Courses and Elective Courses.
- Post Graduate Certificate Programme in Business Management for Experienced Professionals (PGCEP) aims for the creation of brilliant resources and knowledge on a global level.
- Encourage the pursuance of management courses that are of better and higher quality.
- An International immersion in Dubai for 3 days comprising interaction with CEOs, on global business best practices.

Fellow Program in Management

- IIM Visakhapatnam will officially begin their Fellow Program in Management (Doctoral Program) from the academic year of 2019-2020 onwards.
- Encourage the pursuance of management courses that are of better and higher quality.
- An International immersion in Dubai for 3 days comprising interaction with CEOs, on global business best practices.

International Immersion Programme

- Crafted to provide the students with insights to social, cultural, and economic grounds of emerging economies, to understand the many aspects of running businesses in foreign markets, the International Immersion Programme focuses on business and industry.
- As a part of experiencing local challenges, students are given the chance to visit other countries like China, Japan, etc., and these trips are conducted during Team Break of seven days around September.

IIM VISAKHAPATNAM CUT-OFF/ELIGIBILITY/PROCESS

Phase 1-

In IIM Visakhapatnam, CAT score alone is used as the basis for arriving at the first shortlist for the Post Graduate Programme in Management.

IIM Visakhapatnam Cut-Off For CAT-2017:

Category	Sec 1 (VARC)	Sec 2 (DILR)	Sec 3 (QA)	Aggregate
General Merit	85	80	80	90
NC-OBC	75	70	70	80
SC	60	60	60	75
ST	50	50	50	55
PwD	50	50	50	50

* These cut-offs however is not part of admission offers whose scores could be much higher.

Phase 2-

- Candidates who meet the minimum CAT 2018 percentiles requirements, with the reconfirmation of their interest within the given time frame are considered for admission to PGP IIM Visakhapatnam. Thereafter, the selected ones in the first round are referred as to Qualified Confirmed Candidates.
- The Qualified Confirmed Candidates' percentage scores in the 10th and 12th board exams are then adjusted by dividing each such score by the 90th percentile score obtained in that board. The database of 10th and 12th scores of all CAT applicants of the past two years are then used to identify the 90th percentile score for each 10th and 12th board for this purpose.
- Only the Qualified Confirmed Candidates, candidates with Chartered Accountancy, Cost Accounting, and Company Secretary Certifications are eligible for weight under professional course. In addition, the professional course score is also standardized for the Qualified Confirmed Candidates.
- For all Qualified Confirmed Candidates, the score/weight for work experience is calculated as:

$$\text{Score for Work Experience} = 8x/36 \text{ (if } 0 < x < 36) = 8 \text{ (if } x \geq 36)$$
- For all Qualified Confirmed Candidates, other than work experience or professional course, the weights for the remaining five components are fixed as:
CAT=40, 10th board=20, 12th board=10, Bachelors=20, Gender Diversity=2, Work Experience=8.
- The 40 points for CAT are derived from the performance in each of the three sections as follows: Quantitative Aptitude (QA) -10 points, Data Interpretation & Logical Reasoning (DILR) -16 points, and Verbal & Reading Comprehension (VRC) -14 points
- For the Qualified Confirmed Candidates, normalization or standardization in any component stated above is carried out as per the following formula. All standardization is done with reference to the qualifying first shortlist. Standardized score (truncated between 0 and weight (wt)) is computed from the raw score (val) as:

$$\text{Max } [0, \min \{wt, wt/2 + ((val - \text{mean})/sd) * wt/6\}]$$

Phase 3-

- Candidates who are shortlisted and interviewed by any one or more of the IIMs at Bangalore, Calcutta, Indore, Kozhikode, Lucknow (only for their PGP/PGPM programs), will not be required to appear for the personal interview of IIMV. For these candidates, their Personal Interview (PI) / Written Ability Test (WAT) scores from the above IIMs will be used to derive their PI /WAT scores for IIMV as follows:
 - If a candidate was shortlisted for PI/WAT by IIM Bangalore, his/her PI/WAT score of IIM Bangalore will be used as the PI/WAT score by IIMV
 - For all other candidates, the average of their PI/WAT scores (from IIMs Calcutta, Indore, Kozhikode, Lucknow) will be used as the PI/WAT score by IIMV
- The rest of the candidates who are not shortlisted and interviewed by any of the IIMs at Bangalore, Calcutta, Indore, Kozhikode, Lucknow (for PGP/PGPM programs) has to appear for a Personal Interview (PI) / Written Ability Test (WAT) conducted by IIMV.
- The WAT score (weight=10), and the Personal Interview score (weight=30), after standardization across interview panels and sessions, will be added to the following scores to arrive at the final aggregate score:
CAT (weight=25), 10th board (weight=10), 12th board (weight=5), Bachelors (weight=10), Weighted Work Experience (weight=10)
- The final offers of admission to candidates will be made strictly on the basis of ranks in each category on the final aggregate score.

IIM VISAKHAPATNAM PGP COURSE FEE

The fee for Post Graduate Programme in Management for the academic year 2018-20 is INR 10.5 lakhs. The amount is for two-year course.

Program	Fees
Post Graduate Programme in Management	INR 10,50,000

IIM VISAKHAPATNAM PLACEMENT

IIM Visakhapatnam has had a brilliant record of placement history, and it continues to do so. The recruitment process for placements at IIM Visakhapatnam is handled by the Career Development Services (CDS) Office along with Student Placement Committee. The package offers for academic batch of 2016-2018:

Average salary for Top Quartile	INR 16.29 LPA
Average salary for Top Half	INR 14.14 LPA
Average Salary for the Batch	INR 12.07 LPA
Median Salary for the Batch	INR 11.70 LPA
Pre Placement Offer	18%
No. of students	40
PGP Placement Percentage 2016-2018	100%
No. of companies that participated	42
Students who received PPO/PPIs	8

IIM VISAKHAPATNAM DIVERSITY

Gender Diversity-	Male 76%	Female 24%		
Work Experience In Months-	>36 (31%)	24-35 (29%)	12-23 (18%)	0-11 (22%)
Highest W.E sector-	Information Technology			
Academic Background-	Bachelor of Management Studies (2%)	Bachelor of Business Administration (2%)	B.Tech (96%)	

For more info, please visit www.iimv.ac.in