



# Indian Institute of Management, (IIM-B) Bangalore - Admissions, Eligibility

## IIM-B Introduction

IIM-Bangalore (IIM-B) was founded in 1973 and is the third IIM to be established after IIM-Ahmedabad and IIM-Calcutta. Situated in the Silicon Valley of India, in the state of Karnataka, IIM-Bangalore has a terrific location advantage as compared to almost all the other IIMs.

IIM B offers a variety of management programmes across several domains, including their flagship PGP program. The institute is consistently ranked among the best B-Schools in India as per QS World University Rankings and Financial Times. Other than the PGP program, the institute offers Post Graduate, Doctoral and Executive Education programmes. IIM Bangalore also offers a one-year full time MBA Program for students. Given below is the list of their programmes:

### Post Graduate Programmes

- Post Graduate Programme in Management (PGP)
- Post Graduate Programme in Public Policy & Management (PGPPM)
- Post Graduate Programme in Enterprise Management (PGPEM)
- Executive Post Graduate Programme in Management (EPGP)

### Fellow Programme in Management (FPM)

- Doctoral programme to pursue inter-disciplinary research in various fields of management. Currently, there are 9 fields of research namely: Corporate Strategy and Policy, Economics and Social Sciences, Finance and Control, Marketing, Organizational Behavior and Human Resource Management, Production and Operations Management, Public Policy, Quantitative Methods and Information Systems

### Executive Education Programme (EEP)

- EEP caters to the various Private and Public Sector organisations, by providing customised programmes. These programmes range from two days to even an year.

## Getting into IIM Bangalore

### IIM-B Results Accepted

#### For PGP

- Domestic Candidates (in India) - CAT
- International Candidate (outside India) - GMAT

#### For PGPPM

- Open Candidates - CAT or GMAT/GRE
- Government Services Candidates - Apply through Dept. of Personnel & Training

#### For PGP EM

- CAT/GMAT or GRE or IIM B Test

#### For PGP BA

- Domestic Candidates in India - CAT
- International Candidate (Outside India)- GMAT

#### For EPGP

- GMAT or GRE

#### For FPM

- Candidates require a valid test score, from any one of the acceptable tests for the area(s) of specialization they are applying to, as shown in the following table.

Area of Specialization	Acceptable Test Scores
Decision Sciences	GMAT / GRE / CAT/ GATE / JRF (NET) / IIMB Test
Economics & Social Sciences	GMAT / GRE / CAT / GATE / IIMB Test
Entrepreneurship	GMAT / GRE / CAT/ GATE / IIMB Test
Finance & Accounting	GMAT / GRE / CAT / JRF-NET/GATE
Information Systems	CAT/ GRE / GMAT / GATE / IIMB Test / JRF(NET)
Marketing	GMAT / GRE / CAT / IIMB Test / GATE
Organizational Behavior & Human Resource Management	GMAT/ GRE/ CAT / GATE/ JRF(NET)
Production & Operations Management	GMAT / GRE / CAT/ GATE / JRF(NET) / IIMB Test
Public Policy	GMAT / GRE / CAT / GATE / JRF(NET) / IIMB Test

Except for those opting for IIMB Test, all other candidates should mandatorily provide the test score, which should be valid as on January 20, 2017, while submitting the application.

- **For PGPPM**  
Open Candidates - CAT or GMAT/GRE  
Government Services Candidates - Apply through Dept. of Personnel & Training
- **For PGPEM**  
CAT, GMAT, GRE or the IIM-B test
- **For EPGP** - GMAT or GRE

## IIM-B Eligibility

### Eligibility for PGP

- The candidate must hold a bachelor's degree, with at least 50% marks or equivalent CGPA. In case of the candidates belonging to Scheduled Caste (SC)/ Scheduled Tribe (ST) and Differently Abled (DA) category, this is relaxed to 45%. The candidate may possess an equivalent qualification recognized by the Ministry of HRD, Government of India.
- Candidates appearing for the final year bachelor's degree / equivalent qualification examination and those who have completed degree requirement and are awaiting results can also apply. The candidate is required to have obtained at least 50% marks or equivalent (45% in case of candidates belonging to SC/ST/DA category) based on latest available grades/marks

### Eligibility for FPM

- A Master's Degree (bachelor's degree obtained in 10+2+3 pattern, followed by a master's degree) or a 5-year Integrated Master's Degree (obtained after completing higher secondary schooling in 10+2 pattern) in any discipline, with at least 55\* percent marks in the bachelor's as well in the master's degrees.  
(OR)
- A professional qualification like CA, ICWA, CS, with at least 50% percent marks  
(OR)

- A 4 year / 8 semesters Bachelor's degree (10+2+4 pattern) with at least 60% percent marks.
- Candidates who are in the final year of their qualifying Programmes that would make them eligible can also apply.

#### Eligibility for PGPPM

- Government and PSU sponsored participants: Officers from All India Services, Central Services and State Civil Services, PSUs in their mid-career.
- NGO and other participants: Graduation in any discipline with four years of work experience in a public policy domain and CAT 2019 or valid GMAT/GRE scores at the time of submitting the application, to be considered for admission. (GMAT/GRE scores are valid for five years from the test date to the application deadline date) Candidates also had the option of taking IIMB Test conducted by IIMB on February 2, 2020. This was held at Delhi and Bangalore simultaneously.

#### Eligibility for PGPEM

- Bachelor's degree (minimum 50%) in any discipline as per the 10+2+3 or 10+2+4 norms.
- A valid CAT/GMAT/IIM B Test or GRE score.
- Candidates applying through CAT should mention the name of the program in the CAT application form. Same goes for candidates applying through any other entrance examination.
- Minimum 4 years' work experience in any industry after the bachelor's degree as on March 31, 2020

#### Eligibility for EPGP

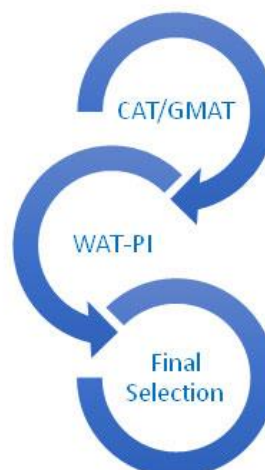
- Graduate in any discipline with a minimum of 50% marks or equivalent CGPA
- Minimum 5 years (and preferably less than 12 years) of work experience after completion of graduation (as on March 31, 2020),
- A valid GMAT or GRE score.

#### Eligibility for PGP BA

- Graduate in any discipline with a minimum of 50% marks or equivalent CGPA
- A valid GMAT or CAT score.

### IIM-B Admission Procedure

- **For PGP Programme** There are 2 stages that a candidate goes through before getting selected for IIM-Bangalore PGP Programme
  1. The first stage is appearing for the CAT Exam conducted by the IIMs (GMAT for international candidates).
  2. On clearing the required cut-offs and the composite score, a candidate is called for Written Test and Personal Interview (PI). \The candidate must provide 2 letters of recommendation from people who know them closely for academic and professional validation.
  3. The final offers of admission to candidates in each category will be made strictly on the basis of the final aggregate score, taking into account various weights.



- **For FPM Programme**

- Based on the information provided by the applicants, selected candidates will be shortlisted (on the recommendation of the respective areas) and called to Bangalore for an area specific written test and / or interview (as per the requirement of the specific areas). Interviews are expected to be held in the first / second week of April 2017 (tentatively). Candidates will be admitted to the programme based on a combination of multiple parameters, as specified by the respective areas. Parameters may include applicant's performance in GMAT, GRE, CAT, GATE, JRF (NET) score, or IIMB Test (as applicable), past academic performance, work experience, area specific test and or interview performance etc.



- **For PGPPM Programme**

Selection will be based on the following criteria:

- Academic background
- CAT 2016/ GMAT/GRE scores or IIMB Test
- A case analysis and
- Personal Interview (conducted in Delhi/Bangalore)

The admission process is highly personalized as the Committee seeks to learn about each candidate's goals, interest in getting engaged with the public system, present exposure to Indian and global scenarios, and potential for success in public management.

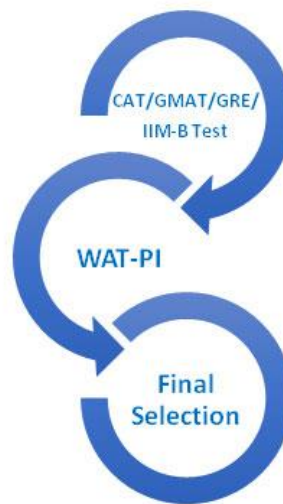
- **For PGPEM Programme**

Applicants require a valid CAT, GMAT or GRE score to be considered for admission.

- Applicants require a valid CAT, GMAT or GRE score to be considered for admission.
- Applicants may take GMAT. Your GMAT test date must fall on or between January 17, 2015 and January 16, 2020.
- Applicants may also take GRE. Your GRE test date must fall on or between January 17, 2015 and January 16, 2020.
- Alternatively, applicants also can choose to submit the application by opting to take the IIMB Test, to be conducted by IIMB, on February 02, 2020

Applicants will be short listed based on their performance in CAT / GMAT / GRE / IIMB Test, prior academic performance, and duration of work experience. Shortlisted candidates will be called for Personal interview and a Writing Ability Test. The interview panel will consist of two faculty members of IIMB and an IIMB alumnus. The interview panel will evaluate each candidate's performance, on the basis of quality of experience / diversity, leadership qualities, social sensitivities, and multi-facetedness. At the time of

interview, candidates will be required to produce letters of approval from their employers, indicating that they are permitted to pursue the programme. Final selection will be made based on the prior academic performance, duration of work experience, quality of work experience, and performance in the interview and the Writing Ability Test.



### ➤ **For EPGP Programme**

The EPGP admission process starts with the submission of online application form.

- After the applications are submitted, an IIMB faculty committee reviews all applications along with the Statement of Purpose and shortlists candidates based on various criteria.
- Shortlisted candidates will be called for Personal interview. The interview panel will consist of two faculty members of IIMB and an IIMB alumnus.
- The interview panel will evaluate each candidate's performance, on the basis of quality of experience / diversity, leadership qualities, social sensitivities, and multi-facetedness. A multi-factor admission model is used for EPGP admissions. These factors include academic track record, GMAT/GRE scores, quality of experience and performance in the interview & writing ability test etc. A composite total score will be calculated for each applicant using the multi-factor model.
- The Admission offer will be made to a certain percentage (depending on the seat availability and satisfying a minimum cut-off for the composite score and / or for any factor score) of applicants in the merit list





## ➤ For PGP BA Programme

The EPGP admission process starts with the submission of online application form.

- The first stage is appearing for the CAT Exam conducted by the IIMs (GMAT for international candidates).
- On clearing the required cut-offs and the composite score, a candidate is called for Written Test and Personal Interview (PI). The candidate must provide 2 letters of recommendation from people who know them closely for academic and professional validation.
- The final offers of admission to candidates in each category will be made strictly based on the final aggregate score, considering various weights.

## IIM-B Eligibility and Selection Criteria for IIM B PHASE 1

The first shortlist of candidates is based on candidates securing minimum section-wise and aggregate percentile scores in the CAT. Candidates obtaining a positive (greater than zero) raw score in all sections of the CAT-2019 will only be considered. The percentile cut-off scores to be used for CAT 2019 are given below. All the subsequent processing, standardization and selection will be limited to candidates belonging to this first short list alone. This means that the CAT score alone will be used as the basis for arriving at the first short list.

Category	Section I (VARC)	Section II (DILR)	Section III (QA)	Overall Percentile
General	80	75	75	85
NC-OBC	70	65	65	75
EWS	70	65	65	75
SC	65	60	60	70
ST	55	55	55	65
PWD	50	50	50	60

Note: Scheduled Castes (SC), Scheduled Tribes (ST), Non-creamy Other Backward Castes (NC-OBC), Person with Disability (PWD)

The candidates fulfilling the above given percentile criteria shall be considered for call only if they get obtain a qualifying composite score. The composite score has the following weightage:

- **10th & 12th Board Exams** - The candidates' percentage scores in the 10th and 12th board exams are initially adjusted by dividing each such score by the 90th percentile score obtained in that board. The database of 10th and 12th scores of all CAT applicants of the past two years is used for identifying the 90th percentile score for each 10th and 12th board for this purpose.
- **Graduation** - The final graduation scores are accepted for the candidates who have provided such scores and have completed graduation. In case of candidates in their last year of graduation, incomplete scores are accepted in lieu of the final graduation score. Graduation scores are then adjusted within their respective disciplines.
- **Professional Courses** - For all candidates in the first shortlist as stated in Table above, candidates with Chartered Accountancy, Cost Accounting, and Company Secretary certifications are eligible for weight under professional course. No other professional course is eligible for weight under professional course. The professional course score is also standardized for all candidates in the first shortlist.

- **Work Experience** - The Pre-PI score for work experience is calculated as per the formula given below:

$$= 8x/36 \text{ if } 0 < x < 36$$

$$= 8 \text{ if } x \geq 36$$

Where x is the months of work experience as captured in the CAT form (and substantiated in the application to IIM-B).

It can be clearly understood that a work ex. of 36 months would fetch the maximum work ex. marks. The maximum work ex. score is 5. This work ex. score is then multiplied by the quality of work experience score on a 5 point scale (0.25 - 0.5 - 1 - 1.5 - 2) as given by interviewers in the PI process.

Following are the weights given to different components for shortlisting:

Component	Weights
<b>CAT</b>	40
<b>X Board</b>	20
<b>XII Board</b>	10
<b>Bachelors</b>	20
<b>Gender Diversity</b>	2
<b>Work Experience</b>	8
<b>Total</b>	<b>100</b>

- The 40 points for CAT are derived from the performance in each of the three sections as follows: Verbal & Reading Comprehension (VARC) - 14 points, Data Interpretation & Logical Reasoning (DILR) - 16 points, and Quantitative Aptitude (QA) - 10 points.
- Gender diversity component is applicable only for the pre-PI rank list for interview calls, and will not be applicable for phase 2 of the admissions process (final offers of admission)
- For all candidates in the first shortlist (CAT minimum percentiles), the top 10 candidates in each of the following: total score in CAT, adjusted Bachelors' score (commerce, arts, and science disciplines), and Professional (CA / ICWA / CS), from the first shortlist, automatically qualify for PI. These candidates are given a chance to appear for PI due to their exceptional performance in these categories. However, at the end of Phase 2, all such candidates must merit selection at an identical level of composite aggregate score like any other candidate.
- For all candidates in the first shortlist as stated in Table (CAT minimum percentiles), normalization or standardization in any component stated above is carried out as per the following formula. All standardization is done with reference to the qualifying first shortlist or its subdivisions; Standardized score, truncated between 0 and weight (wt) is computed from the raw score (val) as:

$$\text{Max } [0, \min \{wt, wt/2 + ((val - \text{mean}) / sd) * wt / 6\}]$$

## PHASE 2

- The performance of each candidate on the Written Ability Test (WAT) will be scored in terms of content and style.
- Each interviewer will use the Personal Interview to comprehensively evaluate the candidate's motivation and ability to fit in and benefit from the PGP program.
- All candidates will be required to provide two confidential reference letters from their employers or faculty and this will also be used in the personal interview evaluation.
- For Personal Interview - the average of the scores given by the interviewers will be considered, while for the WAT, the scores given by an independent evaluator will be considered.
- The work experience score will be multiplied by the quality of experience score, as evaluated by the interviewing panel as an assessment of the relevance of the work experience to the program. The quality of work experience score will be evaluated on a 5 point scale (0.25 - 0.5 - 1 - 1.5 - 2) by each member of the panel during the interviews. The average quality of work experience score will be multiplied by the pre-PI work experience score and accordingly the work / professional experience component score used in Phase 1 will be revised to arrive at a weighted work experience score

The final offers of admission to candidates in each category will be made strictly on the basis of the final aggregate score as calculated according to the table below:

Component	Weights
<b>CAT</b>	25
<b>X Board</b>	10
<b>XII Board</b>	5
<b>Bachelors</b>	10
<b>Personal Interview</b>	30
<b>WAT</b>	10
<b>Weighted Work Experience</b>	10
<b>Total</b>	<b>100</b>

## IIM-B Fees

The most recently revised fees of IIM-B has been tabulated below

Program	Fees
<b>PGP</b>	23,00,000
<b>PGP-PPM</b>	13,98,305
<b>PGPEM</b>	18,50,000
<b>EPGP</b>	27,50,000

Note: The criterion remains the same as last year's

## Inside IIM-Bangalore

### IIM-B Diversity

#### Gender Diversity

For the last 3 batches at IIM-Bangalore, the gender diversity has remained almost the same, hovering around 28%

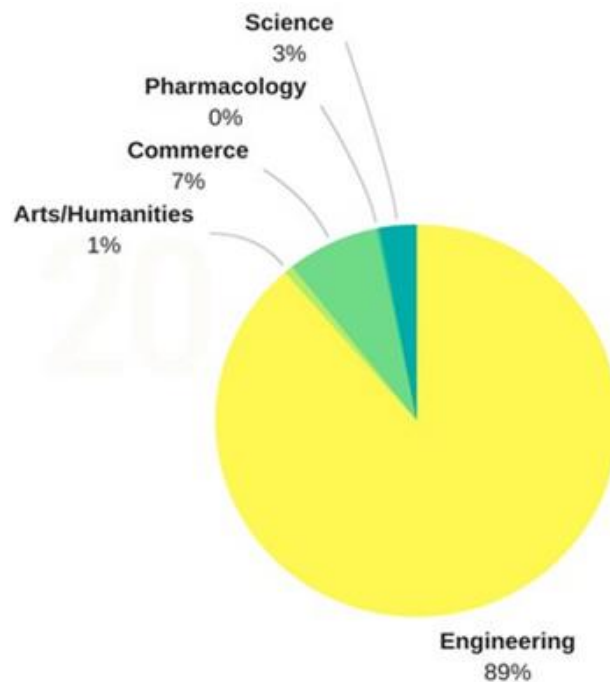


Batch	Female Percentage
<b>2019-21</b>	30.66%
<b>2016-18</b>	28.26%
<b>2015-17</b>	28.00%

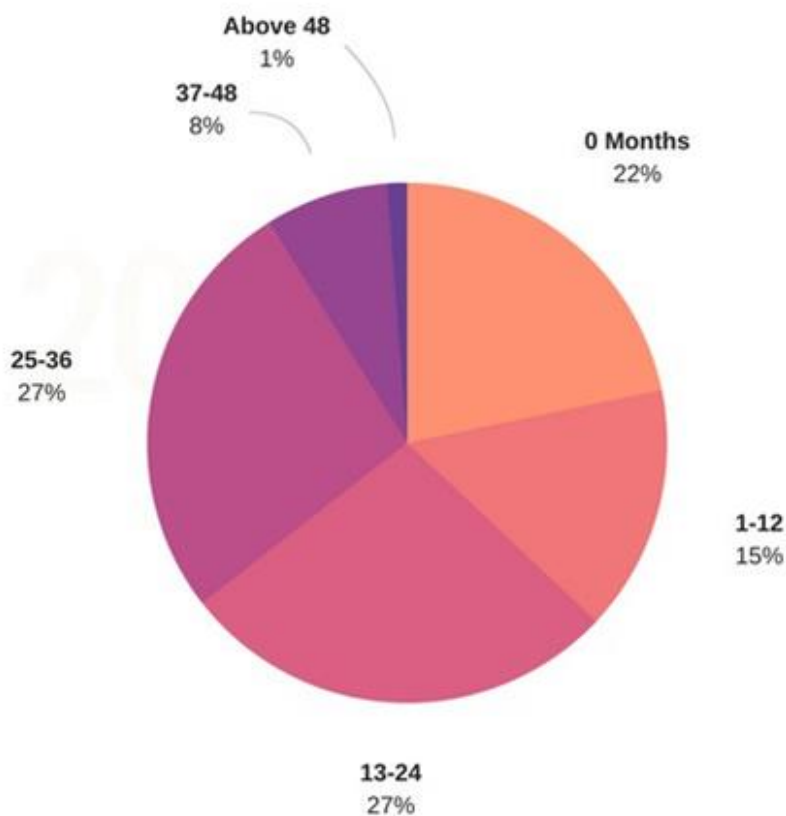


## Graduation Background University

For the batch of 2017-19



## Work Experience Based Diversity



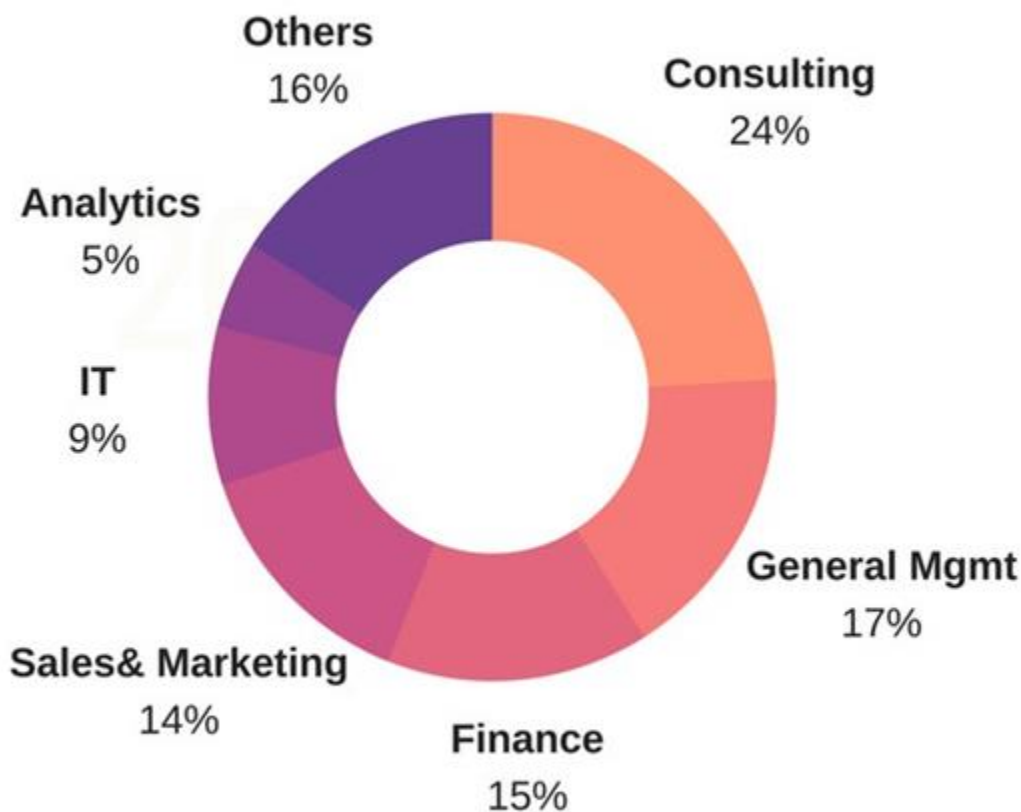
## IIM-B Final Placements

The placement process is conducted in two stages. The first is the laterals process where firms interview students with work experience and offer them mid-level managerial positions. The second stage is the final placement process where the firms are grouped into cohorts based on the profile offered. Almost 60% of the students of the batch of 2015-17 had either a Pre-Placement Offer (PPO) or a lateral placement offer before the placement season began. IIM-B has always maintained a policy of not revealing the salary figures of their placements.

### Last two years at a glance

	2018-2020	2017-2019
<b>Total No. of Students Participating</b>	428	411
<b>Total No. of Companies</b>	129	129
<b>Total No. of Offers</b>	518	448
<b>International Offers</b>	15	15
<b>Average Domestic Salary</b>	Rs.22,76,000	Rs.24,54,000
<b>PPOs Accepted (PPOs Offered)</b>	149 (216)	125 (170)
<b>Lateral Placements Accepted (Offered)</b>	86(108)	110 (142)

Function-wise Classification - Class of 2015 - 2017



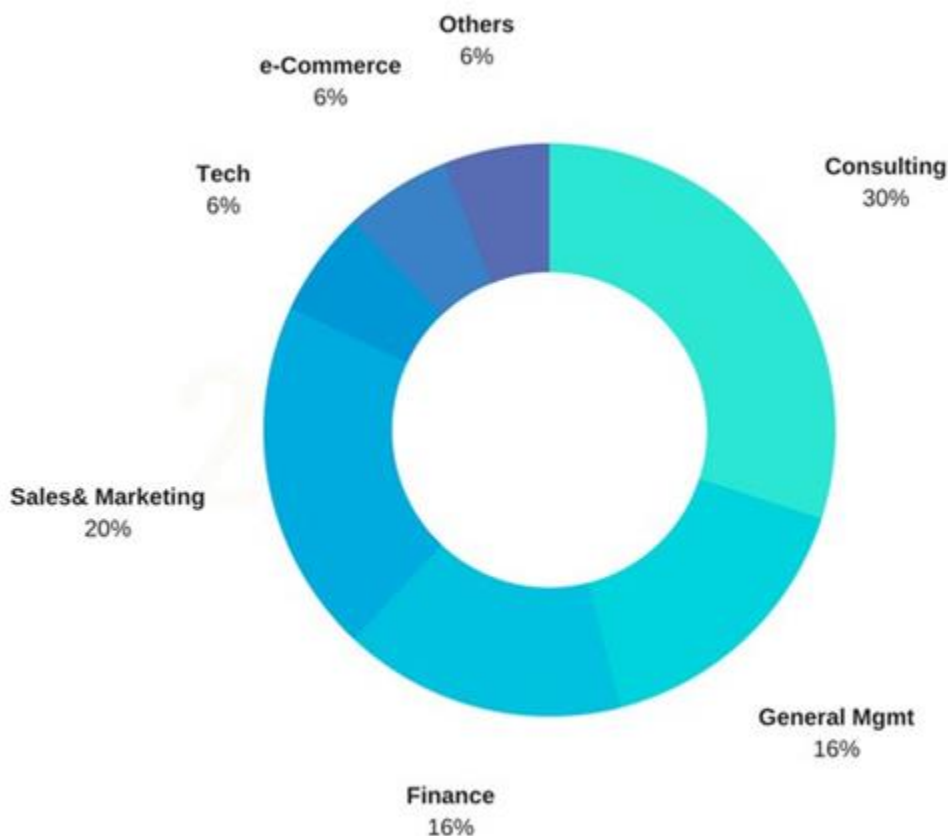
## IIM-B Summer Placements

The summer placement for the batch of 2014-2016 was successfully completed in November 2014 (after the end of the batch's first year) with more than 110 firms participating in the placement process. Companies of different sectors hired candidates for a wide range of functions.

## Summer Placement Highlights

Class of 2019-21	No of students
Number of total students	441
Number of offers made	446
Number of offers accepted	437
Opted out	04

Function-wise Classification - Summer Placements - Class of 2016-18



## IIM Bangalore Scholarships 2020

IIM Bangalore offers a few merit-cum-need-based scholarships to the students of PGP. A list of scholarships is mentioned below:

- Aditya Birla Scholarship
- OPJEMS Scholarship
- Citi Women's Leader Award
- Societe Generale Global Solution Centre India Scholarship
- Siddhartha Padam Award
- IIMB PGP Alumni First Batch (1976) Scholarship
- Runwal Education Trust Scholarship
- Hindustan Unilever / T Thomas Scholarship
- Yes Bank Scholarship
- NTPC Scholarship Scheme
- Employment in Social Sector Scholarship
- Ministry of Tribal Affairs Scholarship (ST)
- Ministry of Social Justice and Empowerment Scholarship (SC)
- Ministry of Social Justice and Empowerment Department of Persons with Disabilities (PwD)

## Notable IIM-B Alumni

### Academics

- AswathDamodaran (PGP '79)  
Kerschner Family Chairperson in Finance Education & Professor of Finance,  
Stern School of Business, New York University
- Gopal Krishna Nayak (PGP '88)  
Director IIT Bhubaneswar

### Arts & Social Work

- Karan Bajaj (PGP '02)  
Author - "Keep Off the Grass" and "Johnny Gone Down"
- NilaMadhab Panda  
Film maker and Director, "I Am Kalam" and "Jalpari: The Desert Mermaid"
- Ravi Subramanian (PGP '93)  
Author - "If God was a Banker", "The Incredible Banker", "The Bankster" and many more

### Business

- Damodar Mall (PGP '86)  
CEO, Reliance Retail
- MalavikaHarita (PGP '82)  
CEO, Saatchi & Saatchi Focus
- Sameer Suneja (PGP '94)  
Global CEO, Perfetti Van Melle
- Saugata Gupta (PGP '91)  
MD, Marico
- Deepak Ohri  
CEO, IEBUA Hotels & Resorts (Thailand & Malaysia)

### Public Sector/Service Sector

- K. Radhakrishnan (PGP '76)  
Former Chairman of ISRO
- Ravi Neelakantan (PGP '82)  
IFS Officer and Diplomat

For more info , please visit [www.iimb.ernet.in](http://www.iimb.ernet.in)